

DRAFT REPORT

TIMBER TRACKING TECHNOLOGIES

Review of Electronic and Semi-Electronic Timber Tracking Technologies and Case Studies



Source: Helveta



Timber tracking technologies

Review of Electronic and Semi-Electronic Timber Tracking Technologies and Case Studies

By Felix Seidel with assistance from Emily Fripp, Annie Adams and Ian Denty

Acknowledgments

I would like to thank ITTO and CITES for jointly funding preparation of this report, and Milena Sosa Schmidt (CITES) and Steve Johnson (ITTO) for giving me the opportunity to write the report. Further thanks go to Jussi Lunasvori (EFI EU FLEGT) and Phil Guillery (FSC International) for their technical input and helping me to complete the list of electronic timber tracking systems that are available on the market. I would like to thank Thomas Pichet (EFI EU FELGT) for his technical inputs and update on timber tracking systems used in VPA countries. The input for the needs of the private sector for modern electronic timber tracking systems largely came from Outi Marin and Caroline Stein (Unilever Sustainable Sourcing team), Alastair Herd (TTAP The Forest Trust) and Michael Berger (PEFC International). I would also like to thank all private timber tracking companies that responded to questionnaires and who provided inputs through face to face meetings and phone interviews.

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ACRONYMS

FSC

PEFC

FLEGT

ERP Equipment Resource Planning Systems

TFT The Tropical Forest Trust (now called The Forest Trust)

WWF

EXECUTIVE SUMMARY

Timber tracking and timber products tracking technologies are very new and are gaining increasing importance through changing consumer and policy demands.

Key points raised in this review are summarised below:

- When certain attributes such as quality and origin are separately linked with a product made of timber or wood fibre a timber tracking system needs to be implemented. Electronic timber tracking systems are systems which constantly, during a period of timber material flow in a chain, collect information on timber and timber products and link this information either to a batch of products or to an individual item. Usually the information is stored in a database and can be accessed if needed and reports which present the data in different ways can be generated. The information which is collected depends on the layout of the timber tracking system which is steered by the customer demands, certification schemes or areas binding by local law.
- The nature of timber tracking systems varies according to the technology that is involved from using modern electronic timber tracking systems, semi electronic systems to paper based systems. Currently all of these are being used in one form or another. There is a limited number of companies on the market which offer electronic timber tracking services with each company specialising in different software products and timber tracking applications (e.g. from physical tracking to tracking of finished timber product at a batch level without individual marking). The most complex systems incorporate full Enterprise Resource Planning (ERP) systems with timber tracking modules and the more basic systems only use semi-electronic elements if needed.
- There have been frequent trials of electronic systems which are now reaching operational level. Large scale usage of these systems has not yet been achieved due to the delicate balance between costs and benefits in many markets. However, new policies such as the EU Timber Regulation and the revised Lacey Act 2008 are providing renewed impetus for companies to implement timber tracking systems on a large scale as a way to obtain regulation compliance. Several electronic timber tracking systems that will be deployed on regional or even national basis are currently in preparation.
- Some forest owners and some factory owners, together with timber tracking service providers, have undertaken timber tracking trials but there is still a reliance on research and public funding. Only a few companies are currently able to cover their costs completely through customer payments.
- Standalone timber and timber products tracking systems do not always make sense. It can be more useful to consider these systems within the broader context of related areas of forestry and timber operations such as forest inventories and other forest management systems, accounting systems, auditing, sales, payment and tax systems. Interfaces between timber tracking software and the software used in the related areas should be planned from inception. Links to actors involved in the verification of timber tracking data need to have access and the possibilities to work with data in an owned software platform or a simplified version of the timber tracking system.
- The technology and experience of most timber tracking companies is capable of delivering adequate results in countries with simple supply chains and a limited set of involved companies. Countries with larger scales of production and very complex supply chains will represent a new challenge for electronic timber tracking systems in terms of sustained funding and results, requiring new approaches to handle such cases. Currently all timber tracking companies are small scale, an increase in new and large clients might put a strain on the sector requiring it to grow to meet demand (e.g. staff for support services).

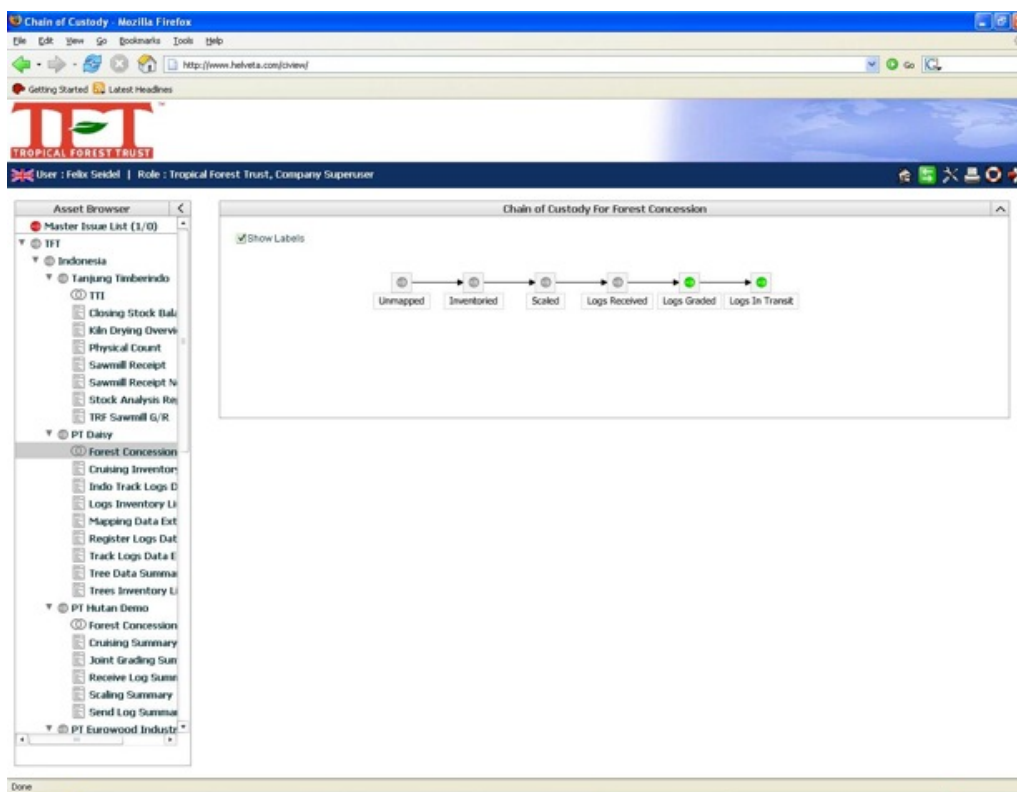
1 INTRODUCTION

This review was prepared under the ITTO 2010-11 Biennial Work Programme Activity “Production of a Compendium on Timber Tracking Technologies”, and was jointly funded by ITTO and CITES. It will serve as an input to an expert meeting on tracking technologies for forest governance to be convened by ITTO during 2012. The report is intended to provide guidance to anyone who is planning to implement an electronic timber and timber products tracking system but it also details general information on tracking technologies and the drivers behind it. The audience for this document is expected to be for non-specialists as well as for forest experts. Whilst historically in many areas there have been paper-based methods of timber tracking and forest monitoring, electronic timber tracking is a relatively new development in the forest sector which are being used in order to address many of the inherent limitations of paper-based systems (such as limited data sharing and access, risks of forgery and corruption) and are developing in line with other technological advances. In order to take stock of these rapid developments there is a need for independent information on a whole array of technologies which are available on the market and that are currently being employed for the use of tracking of timber and timber products—such as physical tracking of logs over the tracking of timber on a batch level up to genetic methods used for origin verification.

Today with increasing sustainability concerns, global trade and opaque supply chains, it is difficult to know the source of timber and timber products, however there is an increasing interest to be able to track this information. The reasons why companies or governments implement tracking systems can be very varied. A company in the timber sector may simply wish to know more about their supply chain or there could be a need to reduce the risk of any illegal or unsustainable material entering the supply chain. A timber tracking system can be used to fulfil the requirements of Chain of Custody certification for forest certification schemes and it can also be implemented as part of a due diligence system, to gain knowledge of the supply chain structure. Timber tracking systems are able to link timber with new attributes such as ‘sustainable sourced’ or ‘proof of origin’. Therefore companies can show they are being different (better) than their competitors by using tracking systems. Governments implement timber and timber product tracking systems in order to regain control over their forest and timber sector to increase tax revenue as a positive side effect or to have trade advantages such as increased access to premium markets.

Users of tracking systems are wood producing, transforming, and converting, trading and selling companies. Stakeholders within the product chain includes a wide variety of organisations and people such as those involved in verifying information or end-users who scan a code and are able to see a photo of the forest. Access rights secures confidentiality and provides access to as much and as little information as necessary, i.e. actors in the supply chain can simply have access solely to the node underneath, and auditors to full supply chain information or different staff within a company to only the attributes that are of relevance to them.

Figure 1: Example of a digital representation of the supply chain



Source: Historical TracElite timber tracking software jointly developed by The Forest Trust and Helveta

Objectives

1. Review and summarise all timber tracking systems currently in use;
2. Develop five timber tracking systems case studies, including at least one from each tropical region (Africa, Asia-Pacific, and Latin America/Caribbean).

Scope

The scope of this report considers all electronic timber and timber products tracking systems currently on the market by private service providers which are in use in the global forest sector, including log and finished product tracking systems.

Method

Tracking systems were identified based and selected on knowledge and sector experience. A questionnaire was designed to frame the information requirements for the system review and sent to 21 organisations (see Table 1). Out of these 21 companies 12 replied with completed questionnaires, 3 did not reply and 5 companies had tracking systems which are not currently designed to track timber. Exact Modus has tracked timber in the past but has now shifted to other areas. The questionnaires were followed up by telephone or face to face interviews to verify information gathered and complete any missing sections of the analysis.

Five case studies were identified and selected covering all tropical regions and, for consistency, basic information requirements were assessed. However, each case study was structured according to the particular

project involved. Information was gathered during the system analysis where possible and bolstered by interviews with other key stakeholders, such as donors and forest sector professionals.

Table 1: Tracking system information requirements survey response

Timber Tracking System for Analysis	Country	Completed Questionnaire
Ata Marie Group	Indonesia	received
Credit 360° - Rainforest Alliance	U.K.	received
Delta Informatique	Cameroon	received
Double Helix	Singapore	received
Factlines	Norway	received
Global Traceability Solutions	Germany	received
Helveta	U.K.	received
Historic Futures	U.K.	received
Log track system	Germany	received
Radian Tekno	Indonesia	received
Timbersmart	Australia	received
Track Record Global	U.K.	received
Exact Modus	Canada	no timber tracked
ExImWare	USA	no timber tracked
Muddy Boots	U.K.	no timber tracked
One Network	USA	no timber tracked
Traceregister	USA	no timber tracked
UTZ	The Netherlands	no timber tracked
Data concept	France	no reply
GTS Global	Canada	no reply
Robust AG	Malaysia	no reply

Key drivers for an electronic approach to timber tracking systems

Background

Semi-electronic systems started to be used in forestry from the 1990s when digital technology became more accessible, affordable and portable. One of the first examples of this was the utilisation of digital handheld tablets to record log dimensions after felling operations. The adoption of digital technology had many advantages over traditional techniques in reducing sources of error and increasing efficiency for user operators and businesses. For instance, digital technology provided legible readings where calculations could be automatic and readily stored, transferred or copied. Timber tracking systems largely remained semi-electronic for a variety of reasons including:

- Inconsistency of computer and internet availability throughout the supply chain;
- Large areas of forest lying in very remote areas with weak infrastructures; and

- Forestry is a sector in which manual work input often still plays a very important role.

Recently, there are a steadily rising number of systems moving away from paper-based systems towards semi-electronic or fully electronic systems. Although the advantages of electronic tracking systems are widely understood, their uptake has lagged behind in comparison to other sectors such as that of food. This may be in part attributed to the high initial cost of developing a fully electronic timber tracking system in an industry which is being squeezed by the stagnation of timber prices combined with increasing material and labour costs.

Technological advances have been increasingly used as tools for improving forest law enforcement and governance in order to overcome the inherent challenges of monitoring and managing forests from on the ground. Forests are often vast and inaccessible areas where remote sensing technology such as satellite and aerial imagery has been readily employed to provide an increasingly cost effective source of data and information. Geographic Information Systems (GIS) are used to model geospatial data, including those derived from remote sensing, and are increasingly adopted for forestry applications as computer capabilities have increased in power and accessibility. The combination of remote sensing and GIS provide models of the forest area and forest characteristics which can be used in forest monitoring, management and inventories (e.g. rates of deforestation, timber volume estimates, identifying illegal felling, and species type identification) without the need for infrastructure on the ground. Although these technologies have many useful applications in forestry, particularly in assessing rates of deforestation, they are unable to directly track the flow of timber from forest stands along supply chains, which require data to be inputted directly from the ground. These technologies are increasingly becoming integrated, where timber tracking systems record geospatial information in order to provide an important and centralised tool for forest law enforcement and governance.

Policy and market drivers

There are increasing legal requirements and market demands on the timber sector to be accountable throughout the whole of the supply chain. The challenge for tracking systems is now not only to be able to track from certain points but to track the flow of timber and timber products throughout the supply chain from the point of harvest; often in highly complex supply chains.

US Lacey Act

The US extended the Lacey Act in May 2008 to ban commerce from illegally sourced plants and their products, including all timber and wood products. Illegally sourced is defined by the content of sovereign nations' own laws and applies equally to imports and to timber produced in any of the 50 states in the US. The Lacey Act requires importers to provide a basic declaration to accompany every shipment of timber and timber products. The declaration must contain:

- The scientific name of any species used;
- The country of harvest;
- The quantity and measure; and
- The value of the shipment.

All timber and timber products and since April 2010 all paper and furniture products are subject to the declaration of these requirements. Penalties vary depending on whether the operator 'knowingly' or 'unknowingly' engages in trading of illegal timber and timber products. Consequently it will become increasingly important for importers to demonstrate that they required and received adequate evidence of legality.

EU Timber Regulation

The EU Timber Regulation (EUTR) makes it illegal to place illegally harvested timber and timber products on the EU market, the requirements come into force as of 3rd March 2013. The regulation requires 'operators'

who first place timber on the EU to put in place due diligence systems in order to mitigate the risk that the product does not contain illegally harvested timber. The components of the due diligence system must include:

- Information on the description of the type of product and species of the wood used, country of harvest and where applicable sub-national region and concession of harvest, unit quantity by weight or volume, contact details of supplier, contacts details of the purchaser of the material, any other documentation indicating the legality of the timber;
- Risk assessment measures to interpret the information collected about the product against relevant risk criteria such as assurance of compliance with applicable legislation, prevalence of illegal logging of tree species, or country of harvest, UN and EC sanctions and complexity of the supply chain.
- Risk mitigation procedures that must be put in place to tackle risk identified from the risk assessment.

For ‘traders’ who buy and sell timber and timber products already placed on the EU market the regulation requires them to maintain a 5 year record of transactions of timber and timber products that detail the operator or trader who supplied the timber and timber products and where applicable the trader to whom the timber and timber products were sold.

Figure 2: Screenshot of timber tracking software demonstration of how to show the origin of timber

The screenshot displays a software interface for timber tracking. It is divided into several sections:

- General product information:** Shows the product name 'Mahogany Log 2-1', a description 'Mahogany Log 1 of Mahogany Logs in Shipment 2', a PROTOGO ID, and the last modification date.
- Options:** A list of actions such as 'Back to last product list', 'Watch item', 'Create data sheet', 'Edit', 'Send to a friend', 'Integrate to your website', 'Validate product', and 'Add Product to Assortment'.
- Categories:** A table showing the system 'Tree-Species' and category '10000002 - Mahogany'.
- General Product Features:** A detailed list of attributes including Volume (12.1 m3), Manufacturer (Ghana Forest Corp.), Tree ID, Verification Date, Transport document number, Compartment No, Concession No, Geolocation, Country of harvest (Ghana), Consignment unique GTS ID, Consignment order number, Sub National Region (Ashanti Region), Shipment ID, MO Auditor Name, Manufacturer AID, Invoice number, and Independant MO Name.
- Access rights:** A section indicating that the product is shared and can be accessed by other users, with a 'Show and Edit access rights' button.
- References:** A table showing references to other products, with one entry for 'Mahogany Planks Lot 1' with a quantity of 1.

Source: Global Traceability Solutions

To facilitate the adoption of the regulation, Monitoring Organisations will provide operators with ready-made due diligence systems, and act as a mechanism for evaluating their performance. Monitoring Organisations must be formally recognised by the European Commission, by March 2012.

Each Member State will designate a Competent Authority who will act as the leading authority on the regulation and will be responsible for monitoring its implementation and its enforcement. The FLEGT-licence or CITES permit automatically meet the requirements of the legislation.

Figure 3: An example of CITES permit as proof of timber identification

Original
Permit to Malaysia and Foreign
Countries as export-re-export

KERAJAAN MALAYSIA
GOVERNMENT OF MALAYSIA

PERMIT/SAH: NO. 009442
PERMIT / CERTIFICATE NO.

CITES KONVENSIEN PERDAGANGAN ANTARABANGSA MENGENAI SPESIES FAUNA DAN FLORA TERANCAM
CONVENTION ON INTERNATIONAL TRADE IN ENDANGERED SPECIES OF WILD FAUNA AND FLORA

EKSPORT / EXPORT
 EKSPORT SEMULA / RE-EXPORT
 IMPORT / IMPORT
 LAIN-LAIN / OTHERS

2. Sah sehingga / Valid Until : 10/02/2012

3. Pengimport (nama dan alamat)
Importer (name and address)
NIKU & ASSOCIATES INC.
100 WALNUT STREET, DOOR NO.10,
CHAMPLAIN, NY 12919
U.S.A.

4. Pengeksport (nama dan alamat)
Exporter (name and address)
FINESSE MOULDING (M) SDN BHD
LOT 12, JALAN RP3, TAMAN RAJAWANG PERDANA
48000 RAWANG, SELANGOR DARULKEHATAN
MALAYSIA

3a. Negara Pengimport
Country of Import U.S.A.

5. Syarat-Syarat Khas / Special conditions
NONE

6. Nama, alamat, cap rasmi dan negara Pihak Berkuasa Pengurusan
Name, address, national seal/stamp and country of Management Authority
LEMBAGA PERINDUSTRIAN KAYU MALAYSIA
(Malaysian Timber Industry Board)
LEVEL 13-17, MENARA PGRM
NO. 8, JALAN PUDU ULU, CHERAS
56100 KUALA LUMPUR

5a. Tujuan Urusniaga
Purpose of transaction T 5b. No. Setem / Security Stamp No. 0614491

7.8 Nama Sainsifik dan Nama Biasa
Scientific Name and Common Name
7.9 Perihal / Spesimen termasuk benda pengenal / number (untuk jelajah dan NISUP)
Description of specimens, including identifying mark or numbers (pagesets & line)
7.10 No. Apendiks / number Appendix No./Source
7.11 Isipadu (meter padu) / Volume (cubic meter)
7.12 Jumlah telah dieksport / Jumlah Total Exported/Quota

7.8	GONYSTYLUS BANCANUS (RAMIN)	7.9	WOOD: PICTURE FRAME	7.10	II / W	7.11	24.43 M3	7.12	2020.6131 / 10000 M3
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12. Negara Asal / Country of origin
12a. Negara Pengeksport semula / Country of Last Re-export
12b. No. operasi pembalakan / Tarikh pemilikan / No. of breeding operation / or date of acquisition

7.8 9. 10 11 11a.

VALID FOR ONE CONSIGNMENT ONLY

12. Negara Asal / Country of origin
12a. Negara Pengeksport semula / Country of Last Re-export
12b. No. operasi pembalakan / Tarikh pemilikan / No. of breeding operation / or date of acquisition

7.8 9. 10 11 11a.

12. Negara Asal / Country of origin
12a. Negara Pengeksport semula / Country of Last Re-export
12b. No. operasi pembalakan / Tarikh pemilikan / No. of breeding operation / or date of acquisition

7.8 9. 10 11 11a.

13. PERMIT INI DIKELUARKAN OLEH:
THIS PERMIT IS ISSUED BY:
K. Lumpur
12/08/2011
Tarikh / Date

SALLEH BIN Yusof
LICENSING OFFICER
MALAYSIAN TIMBER INDUSTRY BOARD

Setem Keselamatan / Security Seal

14. PENGESAHAN EKSPORT / EXPORT ENDORSEMENT
15. No. bil muatan / no. bill of lading
No. of cargo receipt / bill of lading

Bluk (Block)	Isipadu (Volume)	Tempat Pengeksport / Port of Export	Tarikh / Date	Tandatangan / Signature	Cop dan Jawatan Pegawai / Official stamp and title
A	24.43 m ³ (4000 ft ³)	APAK KANGSAL MALAYSIA	12/08/2011	[Signature]	ZAHARI HAMID SENIOR ENFORCEMENT OFFICER Malaysian Timber Industry Board (MTIB)

Copy for the Management Authority of Importing Country

EU Forest Law Enforcement Governance and Trade Voluntary Partnership Agreements (FLEGT VPA)

Voluntary Partnership Agreements (VPAs) form a key component of the EU FLEGT Action Plan and are bilateral agreements with the EU and producer country partners. VPAs aim to guarantee that wood exported from partner countries to the EU is legal in origin. This is achieved by developing robust legal frameworks which are enforceable and that reflect the social, economic and environmental objectives of the partner country. A fundamental component of the agreement is a Legality Assurance System (LAS) with the function to identify, monitor and license legally-produced timber, ensuring that only timber of legal origin is exported to the EU market. Mechanisms of controlling the supply chain and its verification are core to the LAS where timber tracking systems can demonstrate the legality of timber at each stage and mitigate the risk of unverified timber entering the supply chain. Currently 6 countries are developing systems agreed under the VPA, with 4 countries negotiating with the EU and 15 countries from Africa, Asia and Central and South America are expressing an interest in the process.

Purchasing policies

Public procurement policies

Public procurement accounts for between 15 and 25% of all timber products purchased in most EU Member States. Several Member States have developed public procurement policies for timber and timber products: Belgium, Denmark, France, Germany, the Netherlands and the UK with other European countries in the process of developing a policy. These public procurement policies are mandatory for most of these central government departments and agencies, while local governments and authorities are encouraged to follow. Outside of the EU, the Norwegian Government has prohibited the import and use of tropical timber by the Government and in Switzerland there is a mandatory declaration requirement to give full transparency in the trading of timber and timber products. Japan, Australia and New Zealand also have public procurement policies. The minimum requirement for all current procurement policies is for the timber to be proven legal in origin, although some encourage or require proof that the timber is derived from sustainable sources.

Private sector policies or Responsible Purchasing Policies (RPPs)

Many private sector companies and timber trade associations have also developed purchasing policies. In some consumer countries such as the UK, companies and the Timber Trade Federation (UK TTF) have worked closely with the Government to ensure a degree of consistency and alignment in the requirements of policies. Many large retailers such as B&Q, IKEA, Walmart, Home Depot, Castorama, Carrefour, and traders such as Danzer and DLH have developed company level purchasing policies, with legally verified frequently used as the minimum contract requirement. This is often the beginnings of a 'stepwise approach' to gradually eliminate unwanted timber and increase the proportion of certified timber.

NGO pressure

Directly, environmental NGO's such as WWF in the early 2000s started to explore timber tracking systems as a tool to combat illegal logging, where the technology could provide a solution to some of the many problems inherent to operations in forests of poor governance and communication infrastructure. The trialling of this technology, largely with the financial support of international donors, demonstrated its viability as a management tool, where continued improvements in technology such as the availability of handheld GPS devices improved operations in the field, such as linking spatial data with that of the quantity and characteristics of timber being harvested. Indirectly, the campaigning and scrutiny conducted by some NGOs provides continual pressure on companies and governments to exhibit accountability and transparency in business throughout timber supply chains at the risk of their reputations and image.

Overview of current technologies

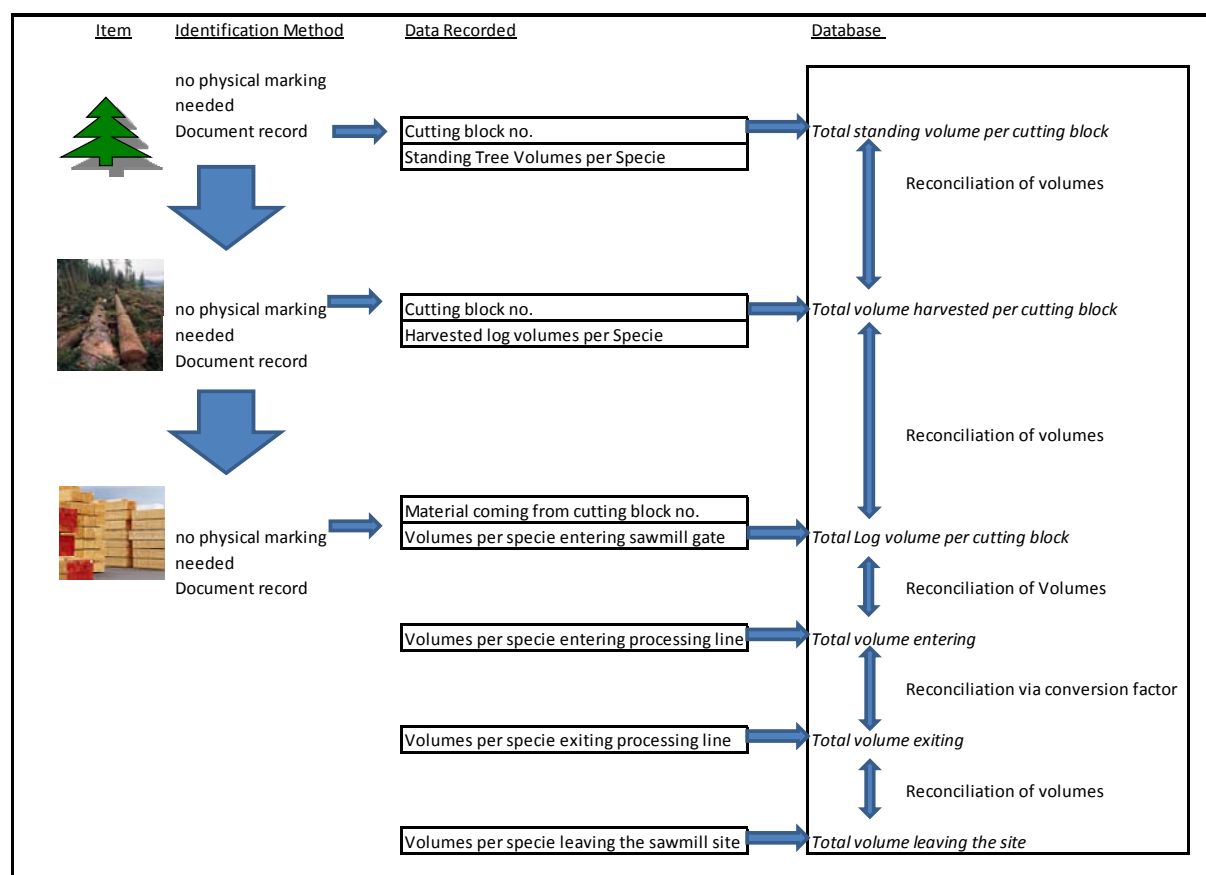
The role of technology involved in timber tracking systems is to provide a means of modelling and recording the physical flows of timber and timber products throughout the supply chain. These have developed to cater for a range of different niche functions whilst serving specific client needs. Current timber tracking technologies vary in complexity, being governed by funding, project objectives and, the technology that is available. For example, a tracking system might be a simple database recording paint markings and represented in an excel spread sheet, or custom built software simulating complex international flows of timber, based on electronic or DNA sampling. In either case, a key function of tracking systems is to link the physical timber or timber products to the database model. In many situations documentation accompanying timber and timber products alone does not satisfy market requirements; there is a need to directly trace the movement of material through the supply chain and this is largely achieved by product identification mechanisms.

Overview of types of systems

Mass balance

The mass balance (also known as inventory management methods) is one method employed to monitor the flows of timber throughout production, based on a systematic understanding of inputs, outputs and accumulations of timber material without physical tracking. Mass balance analysis rather than tracking individual products, monitors whole batches of timber. The advantage of the mass balance method is that small sized products can be tracked (e.g. wood chips) and because of the batch basis this is usually at lower tracking cost. Although mass balance is the most commonly practiced method for monitoring the movement of timber and timber products; where tracking the individual product or lot back to its physical origin is required, mass balance systems are inappropriate, particularly where there is a possibility that high risk material could be inadvertently included.

Figure 4: Illustrated concept of a mass balance system



Physical product identification methods

Physical tracking is usually carried out with larger sized timber items such as roundwood and usually ends at the first processing facility; from this point the mass-balance method is typically applied. Physical tracking has the advantage that individual items can be linked with attributes and can be sold individually. The disadvantage is the higher running costs of such a system since these methods are generally more labour intensive. Where physical tracking is achieved by marking all timber items individually, the following marking methods are available:

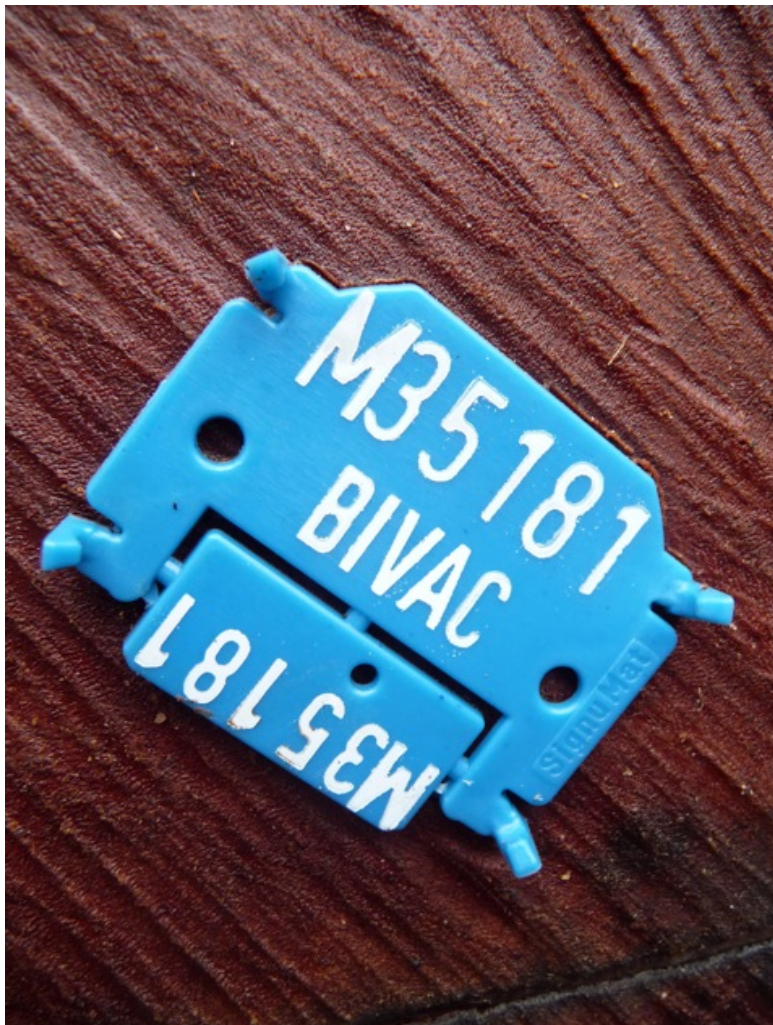
Paint markings

Paint markings are the mostly commonly used identification technique because of its low cost, easy application and durability. This typically uses a serial number hand painted or stamped onto individual logs and timbers. However, the practice is labour-intensive and prone to misreading and forgery. These systems are increasingly being used in collaboration with electronic systems.

Plastic tags

Plastic tags are cheap and easy to apply to timber and have advantages compared to paint markings. Each plastic tag is printed with its own unique identification number which increases legibility and avoids duplication in issuance of identification numbers. Despite the unique identification numbers, plastic tags are still prone to forgery and lack the durability of paint markings where they can become damaged or detach from the timber.

Figure 5: Plastic tag applied to the face of a log



Barcoding

Barcodes are fixed to the timber or timber products and provide a scannable identification number where the readings can be readily transferred electronically to the timber tracking database. The system requires trained staff to operate the readers and often connection to the internet or mobile phone networks. They offer a relatively low cost mechanism which is difficult to forge however the barcodes themselves often become detached from the product that they are meant to identify.

Figure 6: Examples of paint marking and barcoding



Radio Frequency Identification (RFID)

Similar to barcoding RFID systems offer a way of providing uniquely referenced timber products where the ID number and other product data is wirelessly transmitted between the tag and the RFID reader. The mechanism is resistant to forgery. However it is relatively expensive and requires trained staff and often connection to the internet or mobile phone networks.

Chemical identification methods

DNA sampling

DNA sampling unlike other product identification methods does not require direct physical tagging of the timber product, but rather uses DNA samples which can be taken at any stage in the supply chain. The DNA sample is compared with genographic maps in order to establish the material's area of origin. The technique is very resistant to forgery and is not affected by the inherent problems associated with tagging. However, DNA sampling is relatively expensive and data intensive, requiring samples to be taken of the product in order to build established genographic maps and databases for all species of interest.

Isotopic sampling

Just like DNA sampling isotopic sampling does not require physical marking of timber products. Isotopes found in the soil are analysed to identify an isotope profile for a geographic area. Samples taken from timber products can then be traced to the location by analysing the isotope profile.

Description of a generic typical timber and timber products electronic tracking system

At each control point in the supply chain the product information (such as length, species, value etc.) will get recorded and transferred to the database. A staff member enters all details either into a handheld device or records it on paper and, later, enters it into the database via a web browser into a web based timber tracking software. Once the data is stored on the database it can be analysed. The data analysis part will secure that timber items or the volume flow was logical and that the volume has not increased at any time in order to

secure that no timber has entered the chain at a later stage where the source is unknown. The main steps are shown in Table 2.

Table 2: Core elements of an electronic timber and timber products tracking system

Steps	Description
1. Data collection	The product information is collected at each stage of the supply chain.
2. Data transfer	The data is transferred into the database.
3. Data storage	Data storage in database in order to generate reports and reconcile the data.
4. Data Analysis	Non conformities are detected through reconciliation of the data.

Please note that genetic and isotopic systems function in a different way than to the above systems described in Table 2.

System constraints

Electronic timber tracking systems have several potential constraints including:

- Weak Infrastructures (e.g. roads, communications, network and internet connectivity, controls);
- Weak staff training (Levels of IT and literacy);
- Low governance capacity/verification through the government systems;
- Tracking systems incur additional costs without the guarantee of higher revenues or price premiums;
- Poorly designed or overly complex timber tracking systems which hinder work by operators (e.g. confusing interface, or tracking model poorly represents reality on the ground);
- Interrupted processing chains and chains which use different tracking systems and ERP systems that do not allow for adequate compatibility and articulation; and
- During the planning phase IT and forestry experts need to work together. There is a risk that there is a compromise toward the dominant party rather than creating a balanced timber tracking solution.

System advantages

Electronic timber and timber product tracking systems have several potential advantages including:

- Reduced loss in timber volume and quality;
- Improved effectiveness and efficiency;
- An available method of stock control;

- Increased transparency of the supply chain for suppliers and retailers;
- Preventative for illegal material entering the system;
- Reduced levels of fraud and theft;
- Easy transfer of digital data/ reduced likelihood of reading errors;
- CoC e.g. FSC CoC or PEFC CoC is not only recorded and shown on paper but the transfer and reconciliation of volumes between the different suppliers can be done digitally;
- Automatic reconciliation of batches and volumes available;
- Automatic alerts of non-compliance available;
- Remote verification and monitoring is possible.

System costs

The costs of timber tracking systems can be considered in terms of investment costs and operating costs. These costs are dependent on a range of variables relating to the nature and role of the tracking system, existing levels of infrastructure, training and support requirements.

Investment costs include installing hardware such as computer workstations, GPS devices and developing communications infrastructure in order to transfer and store information. Hardware will need to be periodically replaced or updated when it deteriorates or if technology significantly advances. Software is vital in operating the tracking system and prices vary significantly depending on the task required. Specialised and custom software may incur considerable initial and subscription costs whereas smaller scope projects may be able to use software that is commonly available on standard PCs. The implementation and development of systems is likely to incur many associated costs such as the design and configuration of the test as well as a monitoring phase in order to test the system's effectiveness. Costs for staff training in the system's operation will also need to be considered in the initial set-up and maintained in order to uphold skill level and system performance.

Operating costs include the labour involved in operating the tracking systems such as tagging time, recording and analysing data and are adapted into existing practices. The type of product identification used can have a significant impact of overall operating costs. For example, RFID tags or genetic testing, because of the level of technology involved, is likely to be significantly more expensive than painting or using plastic tags. System maintenance and support is likely to be an intermittent operating cost. Many of these costs will depend upon the scale of operations and the system efficiency which are likely to be major factors in influencing overall cost-effectiveness.

Calculating a cost per m³ has historically been primarily conducted retrospectively. For countries where infrastructure was very basic and training needs were high, timber tracking system costs reached nearly 5 USD per m³. In developed countries with a good infrastructure and skilled staff, the figures were between 2 and 3 USD per m³. However, the figure calculated per m³ depends on the volume of timber which is flowing through the traceability system. If the volume increases significantly the costs of the timber tracking system remains almost stable. This is why most timber tracking companies no longer charge prices per m³ but either charge monthly connection fees or require an annual license fee for their software.

The system costs are mainly dependent upon the following factors:

- Type of tracking system;

- Scale of the operation;
- Specific customer needs;
- Intensity of verification;
- Infrastructure required;
- User friendliness and ability to integrate into operations;
- Training needs; and
- Support and maintenance needs.

2 CASE STUDIES

Africa case study (Liberia)

Aim

The Liberian Forest Development Authority (FDA) wanted a nationwide system for the monitoring and verification of forest logging and timber ownership in the supply chain. This system had to include the development of a computerised platform to manage traceability through the supply chain, from the forest to the point of export (and for sales in the domestic market) and to administer the collection of forest charges relating to timber trade.

Partners

Liberian Forest Development Authority, USFS, SGS, Helveta

Scope of project

Liberia’s valuable tropical forests are an essential source of revenue for a nation recovering from years of civil war. As is the case in many tropical timber producing nations, illegal logging is a significant threat to the sustainable development of the sector as well as to the hard currency revenues critical to Liberia’s economic recovery. SGS and Helveta entered into an agreement to deploy Helveta’s CI World™ supply chain management solution providing database technology, software applications and hardware components to operate an end-to-end traceability system for timber and timber products for the FDA. CI World is the engine of the Chain of Custody Information System (CoCIS), LiberFor, which provides the FDA with “back-to-stump” traceability for all timber products as well as data validation and integration with the Government’s financial and regulatory reporting framework. In this way, CI World will enable comprehensive timber supply chain control and revenue collection from the Liberian timber sector. A key feature of the CI World deployment in Liberia is the accurate estimation of tax revenues due from each operator and the assurance of revenue collection and compliance with other regulations. CI World also supports future efforts to attain legality certification for Liberian timber.

Figure 7: Typical supply chain



Source: Helveta

Functionality

LiberFor is based on the Helveta Platform, CI World. The main function components are:

- 1) CI Earth (Mapping) for block maps, stock surveys and plantation compartment maps;
- 2) Chain of Custody for tree felling, cross-cutting, dressing and log registration, and transport of logs and wood products;
- 3) Performance Management for data reconciliation, data verification and random sampling and inspection;
- 4) Document Management for concession registration, invoicing and regulatory documents and management tag control.

Costs

The project was made possible by seed funding provided by the US Government and was developed under the technical guidance of the US Forestry Service. The seed funding was used to support the nationwide implementation of systems. The aim is for the LiberFor system to be self-financing through on-going and improved forest and export tax collection, with the ultimate objective of handing over the national system and management capacity to the FDA under a Build, Operate, Transfer (BOT) model.

Outcomes

By 2010, approximately 440,000 trees have been tagged and located, approximately 180,000 trees have been verified in the system and more than US\$11 million in revenue has been invoiced. The LiberFor system will also enable the Liberian FDA to:

- 1) Manage the chain of custody for all wood products from the forest point of origin to the export gate or domestic markets;
- 2) Manage the conditions for release of timber export permits;
- 3) Ensure the collection of forest charges related to timber production and trade;
- 4) Invoice and monitor payments by logging companies to the government through an information system involving the forest administration, Ministry of Forestry and the Central Bank;
- 5) Assist in building the capacity of the Liberian forest administration.

Tracking system description

Business information is captured in the forest or on the factory floor using hand-held devices (PDAs) equipped with Helveta's proprietary mobile device management software – CI MobileTM. CI Mobile combines handheld data entry with data entry from GPS, RFID and barcode readers to gather accurate records of how assets are being managed and processed in forest or factory. CI Mobile transmits data from the forest or factory to CI World servers via any available means of internet connection – from satellite, through Wi-Fi, cellular, Bluetooth and dial-up modem. On receipt of inbound data, CI World provides immediate visibility on operations. Processed reports and analysis are available directly from CI World through internet browser-based access by authorised users anywhere in the world. In Liberia, CI World is deployed at field inspection points, ports and borders to provide continuous timber flow control, providing a nationwide control system (using forestry-grade bar-coded tags attached to logs) and document management based on regulatory declaration forms being uploaded in soft copy and made available to view online through the CI World interface. SGS and FDA use CI World to facilitate physical and documentary checks at critical control points in the supply chain, ensuring that production, product movements and changes of ownership are continuously monitored and verified. CI World also provides the ability for SGS and FDA monitoring staff to carry out sample

field checks at points throughout the supply chain and will facilitate the verification of block maps, way bills and timber entering and exiting sawmills.

Asia/Pacific case study (Indonesia)

Aim

DNA Verified Chain-of-Custody is a scientific, fully independent monitoring and verification system for existing Chain-of-Custody or Wood Tracking Systems, paper-based or electronic. It is used to deter fraud and increase confidence in the Chain-of-Custody whilst lowering the overall cost associated with third party monitoring and verification.

Partners

CertiSource (Legality Verification System), Simmonds Lumber Pty Ltd (buyer), Indonesian sawmills (various)

Scope of project

DNA Verified Chain-of-Custody has been applied as part of the CertiSource Legality Verification System in Indonesia since 2007. In 2009, the ITTO supported a project to formally evaluate the scientific and practical viability of this approach. The project was conducted on a Merbau (*Intsia spp.*) supply chain, with logs harvested in Papua, Indonesia then transported to a mill in Java for processing into solid wood products including flooring, decking and furniture. The product was imported into Australia and New Zealand by Simmonds Lumber Pty Ltd.

DNA verification can be applied to any part of the supply chain where Chain-of-Custody documentation is at risk of fraud, from pre-harvest inventory through to harvest, log movements within concessions, primary cutting and log/sawn timber transportation to primary sawmills. If required, DNA verification can be extended to verify Chain-of-Custody documentation associated with movement of secondary product through to point of import and beyond.

Functionality

DNA verification of the Chain-of-Custody can be used by third parties tasked with independent monitoring of Chain-of-Custody systems that are an integral part of voluntary timber Certification and Legality Verification Systems, EU VPA Timber Legality Assessment Systems and other mandatory timber traceability systems.

DNA verification is not designed to replace existing Chain-of-Custody systems, rather support, simplify and lower their cost whilst strengthening them. Genetic mismatches highlighted by DNA testing can act as a 'red flag' to third party monitors, who can then conduct thorough investigations in person.

This has the advantage of being quick and cheap to implement and is more likely to be viable for national take-up. It also builds upon previous initiatives to implement timber tracking systems rather than attempting to replace or side-line them.

Primary users are Certification Bodies, government forestry departments assigned with timber validation and resource management, enforcement agencies and legal counsel.

Costs

Costs can be broken down into two components.

Preliminary research is required to identify suitable genetic markers that enable discrimination between individual trees of the same species. This needs to be done for every tree species harvested from a particular concession. This is a one-off cost per species. If the same species are harvested in other concessions or

regions, the same genetic markers can be used. Thus the cost for this preliminary research can be shared across countries and regions.

The cost of implementation is currently around USD 0.75 m3 of raw timber harvested. These costs are expected to fall further as costs of DNA analysis continue to plummet.

Outcomes

DNA fingerprinting of timber provides a truly independent, scientific verification of any wood tracking system. Introduction of DNA testing is not only an effective measure to deter document fraud, cutting off log laundering channels, but also a means to lower cost, facilitate uptake, increase transparency and protect voluntary certification system brands. The scientific, accurate nature of DNA testing also enables timely and targeted action by auditors and enforcement agencies.

Though basic paper-based or electronic systems are still needed to match samples back to their source logs, the incentive to abuse these systems on the part of any company or individual is removed, since it will be exposed by DNA verification.

The targeted nature of DNA verification also allows auditors to reduce the intensity and frequency of physical inspections. Since independent monitoring makes up a significant proportion of certification and legality assessment costs, it follows that a reduction in auditing time and effort along the supply chain will reduce the overall cost and burden to the industry.

The potential of DNA is a useful technology to enhance the credibility and trust associated with a brand and the industry as a whole. Popular knowledge of DNA technology applied to criminal forensics means that consumers and buyers recognise the capabilities of DNA testing, increasing trust in and awareness of associated certification schemes whilst at the same time deterring illegal timber laundering through DNA verified supply chains.

DNA verified Chain-of-Custody system has been subjected to scientific peer-review and publication. Full details can be found in

Lowe, A.J., Wong K.N., Tiong Y.S., S. Iyerh, Chew F.T. (2010) A DNA Method to Verify The Integrity of Timber Supply Chains; Confirming The Legal Sourcing of Merbau Timber From Logging Concession to Sawmill. *Silvae Genetica* 59: 263-268.

Tracking system description

Wood samples are taken from trees prior to harvest, during the forest inventory process. These samples are stored so that they can be tested and analysed at a later date. During harvesting and processing, a second set of wood samples are taken from the same trees and logs, according to the Chain-of-Custody documentation. This second set of samples is physically matched with the samples taken during the inventory. If the documentation is correct, then the paired samples should come from the same trees. DNA fingerprinting will scientifically verify that they are from the same trees by comparing their individual genetic profiles. If the genetic profiles do not match, then a breakdown in the system, accidental or deliberate, has occurred and the system auditors take targeted, direct action to identify and correct the problem. Not all samples need be paired and tested – only enough to provide the required level of statistical confidence.

South America case study (Brazil)

Aim

The Forestry Origin Document (DOF) is an electronic system with a centralised database applied to control the transport and storage of Brazilian native forest products and by-products. The system increases efficiency and control, as well as transparency of information on the exploitation, transport, storage and consumption of forest products.

Partners

Environmental state agencies, Federal Police, Prosecuting Council

Scope of project

The DOF is a monitoring and control system operated by the Brazilian Institute for Environment and Renewable Natural Resources (IBAMA). Since its implementation in 2006, the DOF system has been used as a tool for the management of forest resources, control, monitoring activities and inspection of transport, storage and consumption of Brazilian forest products and by-products.

The DOF operates online, managed through a centralised database and allows integration with other states systems for control of transport documents. The electronic document is required for all transportation and storage of products and by-products from Brazilian native ecosystems (such as wood in logs, bolts, posts, bracing, stump, sleepers, poles, fence posts, logs, chips, boards, blocks, firewood, charcoal, laminates, as well as flooring, parquet, decking). With the exception of the forest products cited, all finished goods are exempt. Therefore, doors, windows, panelling, furniture and other finished goods, characterised in the final stage of manufacturing, do not need the DOF for transportation or storage. The transportation and storage of some non-timber products are also controlled by the DOF, such as fresh hearts of palm, tree ferns, essential oils, ornamental, medicinal and aromatic plants, roots, bulbs, vines and leaves of native or planted species listed in the official Brazilian list of plant threatened species and in the appendix of the Convention on International Trade in Endangered Species of Wild Flora and Fauna (CITES). DOF also controls all the processes of transformation of forest products and their consumption, for example, the use of wood as a raw material in the furniture industry, use in construction, use of charcoal in the steel industry, and the use of wood to generate thermal energy. In the DOF system, credits can originate from Sustainable Forest Management Plans or deforestation authorisations and recorded by state or federal environmental agencies. All transactions from emission to reception, conversion and final destinations of forest products are recorded in real time, allowing IBAMA to characterise the native products based forestry industry.

The DOF system is fully integrated with other systems from IBAMA, particularly the Federal Technical Registry (CTF). This requires users to register with IBAMA and prevents users with environmental irregularities from using the system.

Functionality

The DOF system can be used by all federal environmental agency (IBAMA) offices and by state agencies, working as a bureaucracy-free management tool that is transparent, with low operating costs and providing improved security information. It is a support tool for both IBAMA law enforcement actions, the state agencies, prosecuting counsel, federal and state polices. The system provides a management scenario of shared information.

Costs

The cost of development in terms of Information Technology varies from region to region and country to country. IBAMA has been working on policies of transferring the DOF System through Bilateral Cooperation Agreements with the countries concerned. The procedure for this should be conducted through the Brazilian Foreign Ministry.

Outcomes

The DOF system combines data on the number of documents issued each year and the number of users of the system, showing that it has contributed to the legalisation of the sector. Data on the volume by species and the number of marketed species may indicate the pressure they suffer in their natural habitat, their trade value and help the environmental agencies setting species-specific policies. DOF is a management system that is both a tool for law enforcement actions, as it provides information that enables real-time analytical decision making as well as serving to field check activities. DOF also controls the volume of products and by-products marketed from transportation to conversion, including storage.

Genetic Fingerprinting case study (South America and Central America)

Aim

In a pilot study, financed by the von Thünen-Institute, Germany, we tested a tracking method based on DNA fingerprints for mahogany (*Swietenia macrophylla*). The aim was to develop a genetic reference database to be used as a control for determining the country of origin for *Swietenia macrophylla*. The resolution and performance of the database was assessed by blind testing of two sets of mahogany wood samples using a multilocus assignment procedure.

Partners

- a) Johann Heinrich von Thünen-Institut (vTI), Institut für Forstgenetik, Sieker Landstrasse 2, D-22927, Grosshansdorf, Germany; (Bernd Degen - co-ordination)
- b) Mahogany For The Future Inc, San Juan, PR 00928 USA; (Sheila Ward)
- c) Laboratório de Genética e Biologia Reprodutiva de Plantas (LabGen), Instituto Nacional de Pesquisa da Amazônia (INPA), Av. André Araújo 2936, CEP 69083-000, Manaus, AM, Brazil; (Maristerra Lemes)
- d) Universidad Nacional, Calle 9, Avenidas 0 y 9, Costa Rica; (Carlos Navarro) e) Centre for Ecology & Hydrology, Penicuik, Midlothian Scotland, EH26 0QB; (Stephen Cavers)
- e) Instituto Florestal de São Paulo, CP 1322, São Paulo, SP, 01059-970, Brazil; (Alexandre Sebbenn)

Scope of project

In order to check the country of origin for traded timber the target area of this study was the natural distribution range of *Swietenia macrophylla* from Mexico in the North to Bolivia in the South. Thus we used samples from the following countries: Belize, Bolivia, Brazil, Costa Rica, Guatemala, Honduras, Mexico, Nicaragua, and Panama

Functionality

In this study, six nuclear microsatellites were used to generate DNA fingerprints for a genetic reference database characterising the populations of origin of a large set of mahogany (*Swietenia macrophylla* King, Meliaceae) samples. For the database, leaves and/or cambium from 1,971 mahogany trees sampled in 31 stands from Mexico to Bolivia were genotyped. More than 181 different genetic variants (alleles) were found, showing strong genetic differentiation and clear correlation between genetic and spatial distances among stands. We used the genetic reference database and Bayesian assignment testing to determine the geographic origins of two sets of mahogany wood samples, based on their multilocus genotypes. In both cases the wood samples were assigned to the correct country of origin.

Costs

The application of genetic fingerprints to control declarations on the country of origin has fixed costs and variable costs. The generation of the genetic reference data (gene marker development, sampling in the natural species-range, genotyping) represents the fixed costs. In this case this was an amount of about 200,000 Euros. The genotyping to control the origin of traded timber is the variable costs. Here we have costs per wood sample between 50 Euro and 300 Euros.

Outcomes

Genetic reference data for *Swietenia macrophylla* that can be used as a control to determine the country of origin for timber harvested from natural stands.

Tracking system description

Genetic fingerprints are inherent and cannot be manipulated. The history of the tree species creates a spatial genetic pattern. The sampling in the distribution area aims to represent this pattern in a reference database. The genetic fingerprints of wood samples are compared to the reference data and can determine whether a declaration on the country of origin is reliable or not (See also functionality).

South Pacific case study (New Zealand)

Aim

Taranakipine™ is a privately owned manufacturer of value added wood products sourced from sustainably managed New Zealand radiata pine plantations. They wanted a system that would give them control over their various business processes; sales, inventory, production, finances. In particular, they wanted to be able to track timber flows from FSC certified logs versus flows from those that were non FSC certified.

Partners

Taranakipine (the customer), Timbersmart Ltd (the timber tracking system provider), and Assure Quality (certifier and auditor).

Scope of Project

Some TimberSmart sites record individual logs and attribute these to specific stands, coupes, forests etc. However at Taranakipine the role of TimberSmart commences at the mill gate. Taranakipine receives saw logs into its sawmill from a number of plantations in the lower North Island of New Zealand. A precise record is maintained of the percent of FSC certified logs received into the sawmill in the TimberSmart log inventory module where log docket data is logged against relevant log supply agreements. Taranakipine manages its operations to ensure that the percent of FSC certified product sold is consistent with the FSC percent of log input. Sawn timber output created by the Taranakipine sawmill is subject to one or more additional manufacturing processes depending upon its destination as a finished product. Processes downstream of the sawmill include kiln drying, band sawing of boards, cut line, planning, optimising, finger jointing, preservative treatment, laminating, packet wrapping, dispatch, freighting, and export shipping. Some of these processes are through processes - in which packets maintain their makeup through the process (i.e. the packets have the same boards coming out of the process as go into the process). However many of these processes result in incoming packets being broken up and new packets being created from several of the packets which go through that process – this is called a ‘dispose and create’ process. The TimberSmart tracking system provides a reliable mechanism for tracking packets through each of these processing situations and hence maintaining a documented chain of custody.

Functionality

This timber tracking solution is based on the TimberSmart sawmill/timber processing system. The main functional capabilities of this system as deployed at Taranakipine are;

- **Chain of custody system** which provides transparency from saw log receipt through the various processing operations to the point of despatch, sale, and receipt to the customer;
- **Document management** which ensures establishment of all relevant documents and capture of relevant performance against them e.g. log sales agreement, customer sawn timber sales order, work centre works order, despatch dockets, debtor invoices;
- **Performance management** – performance management at all levels of processing (e.g. log input vs. sawn timber output, FSC log input versus FSC sawn timber output, and volume in versus volume out through all processes); and
- **Efficiency and decision making** – extensive use of technology enables data entry at the work centers which means;
 - efficient data collection
 - enriched jobs because of immediate feedback
 - accurate and timely data

- enhanced decision making.

Costs

All costs for this tracking and compliance system are borne by Taranakipine and as such are private and confidential.

Outcomes

As a result of this project, Taranakipine has a chain of custody timber tracking system which enables it to comply precisely with its FSC obligations. Of equal importance, the system enables efficiencies in all areas of the business and greatly enhanced management decision making capability.

Tracking system Description

Data related to logs received at the mill is entered as a log receipt against relevant log agreements setup in TimberSmart. In some circumstances this information is contained on bar codes and can be entered by scanning. However, in this case it is entered by manual keying.

Boards exiting the sawmill are graded, and pieces of like grade are accumulated into packets of about 2.5m³. Comprehensive reporting shows production of sawn timber products out, versus log products in, for specified date ranges. Information on the makeup of individual packets is collected entered manually into the TimberSmart database. Bar code labels are added to the created packets.

Packets which move to through processes - such as kiln drying - are scanned into the process, processed, and then scanned out of the process with immediate update of the TimberSmart system. Alternatively, packets which move to dispose and create processes such as bandsaw, planer, laminator, optimiser, and finger jointer are scanned into each process with immediate update of the TimberSmart system. New packets created from these processes are entered into TimberSmart via wintersms located at work centres, with immediate update of the TimberSmart system.

Packets entering and leaving processes which require travel beyond a central point - such as despatch - are scanned by handheld computers which are connected wirelessly to the TimberSmart database. This information is available both on site and remotely using standard Microsoft technologies.

When the packet leaves Taranakipine, the detailed breakdown of each packet is sent electronically to approved recipients, enabling it to be downloaded into the recipient's inventory system without the need for rekeying of the data. This uses the TimberXchange system; a feature of which is that product codes and other nomenclature are received in the convention of the receiver and not the sender. Use of this system eliminates clerical work, eliminates errors, and means that the data is available on the receiver's system before the actual product arrives. The TimberXchange system can in turn be used to send this data from the receiver's system to a third party system.

This live ability to track timber through a number of processing operations provides a transparent real-time means of compliance with FSC certification requirements – chain of custody.

3 SYSTEM ANALYSIS

Tracking Service Provider Assessment Sheet	
Organisational overview	
Company name	<i>Ata Marie Group Ltd</i>
Established year	<i>2007, previously operating under Forestech Research and Development Ltd from 1997.</i>
Office HQ	<i>SEQUIS Centre 10th Floor Jl. Jend. Sudirman No.71, Jakarta, Indonesia</i>
Office country and city	<i>1</i>
Office staff	<i>5</i>
Software developers and software architects	<i>All software developed by partner company</i>
Field site	<i>30</i>
Field site country and city	<i>New Zealand, Australia, Fiji, Philippines, China</i>
Field staff	<i>4</i>
Field expertise	<i>The company has been involved in the design and development of IT systems for forestry organizations in 4 continents</i>
Client	<i>30</i>
Countries	<i>New Zealand, Australia, Fiji, other Pacific Islands, China</i>
Partner companies	<i>All our software development, support and maintenance is outsourced to our partner companies SSI Ltd and Jade Software Corporation Ltd.</i>
Experience	<i>IT systems development for timber, agriculture, food manufacturing, engineering, finance.</i>
Technology - Product name	
Name	<i>1. Forest Management System. 2. Jade Master Terminal.</i>
Marking methods used	<i>Barcode labelling / Manual log labelling</i>
Data transfer methods used	<i>Data loggers, RF, electronic data transfer, cloud computing.</i>
Data security	<i>Comprehensive configurable industry level system security.</i>
Reconciliation	<i>We offer full log and lumber stock taking facilities.</i>
User friendliness	<i>The system utilizes computer industry standards for interface design.</i>
Stages	<i>Full supply chain - forest, log transportation, wood processing facilities, retailer</i>
Commodities	<i>Logs and most forms of processed wood products</i>
Data storage	<i>Options are local area networks and remote servers (cloud computing)</i>
Operating software	<i>The database applications run on Windows and Linux Redhat. Mobile applications can run on Windows 7 mobile, iOS, or Android.</i>
Physical vs. input output	<i>Our systems focus on individual item tracking - of logs and processed products. Sources can be classified as certified or non-certified and volumes tracked accordingly. Our experience is limited to companies with 100% certified source so we do not have experience with percentage based tracking.</i>
Planning data	<i>Our systems include full integration of company financial systems - i.e. it is already a full</i>

capability	<i>ERP system. We can also link the system financials to external financial systems.</i>
Stock management capability	<i>Our system is a complete stock management system with inventory management as the core function.</i>
Monitoring capability	<i>Our systems can track timber production from standing tree inventory, through the harvesting and log distribution phase, through processing, to the final sales and delivery of finished products.</i>
Ability to identify discrepancies	<i>Our stock taking systems identify discrepancies in stock on hand.</i>
Ability to resolve discrepancies	<i>Our stock taking systems allow for adjustments to stock on hand records.</i>
Audit capacity	<i>We can establish system access that allows 24 hour auditing including remote system access. Recording of audit results is not a function we currently support.</i>
Remote access	<i>The system can be configured to allow remote access through the internet that provides the external user to full system functionality.</i>
Fraud	<i>The system supports full transaction logging including all data creation, editing, and deletion transactions. The identity of user who has implemented the transaction is recorded. Auditors can access the transaction records and identify all transactions and the identity of users who implemented the transaction.</i>
Interface	<i>We have developed interfaces with various electronic systems including POS, electronic banking, barcode scanners, etc.</i>
Extent of trials	<i>All our systems are commercial deployments. We don't do trials.</i>
Hardware requirements/used	<i>Standard PC, server and communication equipment. We have new mobile applications systems that support Windows 7, iPhone and Android.</i>
Software requirements/used	<i>Windows or Linux server OS. Windows OS for client PC's. Windows 7, iOS and Android for mobile devices. Otherwise we provide all other software required to operate our systems.</i>
Field user requirements	<i>2 weeks or more is required for the system to become fully operational, including training.</i>
Field infrastructure requirements	<i>The system can be installed on standalone PC or LAN. Internet connectivity is advantageous (but not necessary) for external systems access and support and maintenance purposes.</i>
High-tech vs. low-tech	<i>We can install separate systems that can support separate parts of the supply chain. The data can then be reconciled to the level possible.</i>
System costs	<i>The base cost of the system is USD25,000 per server installation. Costs of configuration, installation and training are additional. Annual support and maintenance cost is 18% of purchase price.</i>
Adaptation	<i>We make system adaptations on request. Most adaptations are associated with log and lumber scaling and grading, custom reports, multi-language configuration, financial accounting configuration.</i>
CITES	<i>No</i>
Associated costs	<i>We have only sold our systems for fixed fee plus optional support and maintenance. We have offered a monthly fee / rental option but never sold systems on that basis.</i>
Summary Strengths and Opportunities	
Strengths	<ol style="list-style-type: none"> 1) <i>Integrated ERP solution incorporating full COC from forest through to final product.</i> 2) <i>Flexible configurable to specific needs of the user.</i> 3) <i>Flexible deployment options including PC / Client Server / Cloud / Mobile solutions</i>
Opportunities	<ol style="list-style-type: none"> 1) <i>Building capacity of companies and institutions through provision of robust and cost effective solutions.</i> 2) <i>Innovative use of IT and communications technologies to enable companies implement true real time COC.</i>
<i>Comments</i>	
<i>Our timber tracking system is a module of our business management suite called Forest Management System</i>	

(FMS). The system includes the following modules:

- 1) Forest asset register recording all the forest management units under the control of the organization.
- 2) Operations management module for controlling forest management operations including silviculture, infrastructure development and harvesting and logistics.
- 3) Log tracking which includes log labelling, log scaling and stock control, production monitoring, and transportation monitoring.
- 4) Mill management and timber marketing.
- 5) Financial accounting.

Tracking Service Provider Assessment Sheet	
<i>Organisational overview</i>	
Company name	<i>Cambium – LTS GmbH</i>
Established year	<i>2007</i>
Office HQ	<i>Gerhard Friemel, Im Mühlengrund 1, 74864 Fahrenbach-Robern Tel: +49 6267 92 95 40; Fax: +49 6267 92 95 42; E-Mail: info@cambium-lts.de</i>
Office country and city	<i>1 office see detail under HQ above</i>
Office staff	<i>2</i>
Software developers and software architects	<i>2</i>
Field site	<i>1</i>
Field site country and city	<i>Czechoslovakia, Prague</i>
Field staff	<i>15</i>
Field expertise	<i>Development and field use of RFID to track round wood from the forest into the sawmill</i>
Client	<i>1</i>
Countries	<i>Czechoslovakia</i>
Partner companies	<i>Yes - Woodslock-Praha; Firma AutoCont – CZ</i>
Experience	<i>Yes</i>
<i>Technology - Product name</i>	
Name	<i>Log Tracking System (LTS)</i>
Marking Methods used	<i>Three different marking methods are currently being trialled. Past experience was built up using RFID nails hammered into logs.</i>
Data transfer methods used	<i>Mobile Phone, landline phone as default and internet (remote locations)</i>
Data security	<i>Encrypted Data</i>
Reconciliation	<i>Output Input reconciliation with functions to flag discrepancies which are outside the allowed range</i>
User friendliness	<i>Tough screen which is simple to use, RFID reader can detect any RFID tags affixed on timber located with a distance of up to 2-3 meters</i>
Stages	<i>Forest, Factory Gate, Factory Storage, Store</i>
Commodities	<i>Round wood, sawn timber, semi-finished products, finished products</i>
Data storage	<i>Always at the client site</i>
Operating software	<i>XP, Windows 7 and all relevant others if requested by a client</i>
Physical vs. input output	<i>All Volumes are reconciled using the Input Output method (allowed are discrepancies under 2% otherwise flagged up). Laser measurements in sawmills are directly taken into account for reconciliation. Physical segregation is used where necessary but not a must for the LTS system.</i>
Planning data capability	<i>All relevant ERP systems, management system, best cloud system with many users connected factory forest etc...</i>
Stock management	<i>Yes, the LTS system can help to reduce the time goods spent in CoC chain before being</i>

capability	<i>paid by the customer of companies and can help therefore to improve the immediate cash flow situation.</i>
Monitoring capability	<i>Trees, round wood or a batch of round wood or timber is marked by an RFID tag and can therefore be monitored through the CoC Chain using RFID Readers that submit their information to a central database. If the client wishes an independent audit process the LTS system can help the auditor to quickly get an overview of the timber flow and the timber amount stored at any location which is part of the LTS system</i>
Ability to identify discrepancies	<i>Discrepancies are detected with a rule engine automatically by the software.</i>
Ability to resolve discrepancies	<i>The users need to treat each discrepancies or non-compliance. A user has to decide how to deal with a discrepancies or non-compliance.</i>
Audit capacity	<i>Currently do not have a partner for audits. The client can choose one if an independent audit is decided. We will facilitate the remote access to the LTS for the auditor</i>
Remote access	<i>Yes</i>
Fraud	<i>Reconciliation is done between each stage wherever possible and this should help to reduce fraud to a minimum level or even to make fraud impossible</i>
Interface	<i>We use the German interface ELDAT so customs or any other body which is granted access can connect to the LTS system.</i>
Extent of trials	<i>Approximately 300.000 m³ in Germany, Tschienen currently trial pilot on-going</i>
Hardware requirements/used	<i>RFID tags which can be used for forestry purpose that can be read with distance of 2-3 meters, RFID Readers (Readers can be used with gloves in bad weather conditions) with GPS module and central data storage</i>
Software requirements/used	<i>Operating system, operating system mobile devices</i>
Field user requirements	<i>Between 1-3 days depending on user skills</i>
Field infrastructure requirements	<i>Internet, mobile phone network, GPS coverage</i>
High-tech vs. low-tech	<i>Readers can collect the data offline and once back in the office they can submit the datasets using telephone lines</i>
System costs	<i>2,50 Euro per m³</i>
Adaptation	<i>Yes DDR/ Timber Trade Regulation</i>
CITES	<i>Currently we mainly work in central Europe and have no CITES listed timber in our system.</i>
Associated costs	<i>Hardware costs, software license fees no additional costs</i>
Summary Strengths and Opportunities	
Strengths	<ul style="list-style-type: none"> • <i>RFID tags adapted and specially made for the forestry field</i> • <i>Tested gear to affix the RFID tag on timber</i> • <i>Mobile devices for the data collection and data transfer, stationary data readers used in factories</i> • <i>Self-development of RFID tags with experienced partner company</i> • <i>Knowledge about removal and disposal and recycling of RFID tags</i> • <i>Data transfer from remote locations is possible</i>
Opportunities	<ul style="list-style-type: none"> • <i>Worldwide unique identification through RFID tags adapted to forestry industry needs</i> • <i>Linkage with GPS data</i> • <i>Storage optimization, reduction of losses in quantity and quality,</i> • <i>Reduction of the time the material spends in the CoC chain resulting in an improved cash flow situation of company using the system</i> • <i>Service improvement for the small scale forest user</i> • <i>Exact and up to date documentation of timber use</i>

Tracking Service Provider Assessment Sheet (Responses translated into English)

Organisational overview	
Company name	<i>Delta Informatique</i>
Established year	<i>1987 (established in Gabon)</i>
Office HQ	<i>Libreville BP 3986 Tel:+(214) 74 48 02</i>
Office country and city	<i>8 offices or subsidiaries. France (Tours, Paris, Lyon), Morocco, Senegal, Ivory Coast, Cameroon, Gabon</i>
Office staff	<i>50 employees</i>
Software developers and software architects	<i>250 employees</i>
Field site	<i>N/A</i>
Field site country and city	<i>Cameroon, Gabon, Congo</i>
Field staff	<i>N/A</i>
Field expertise	<i>Software used by our clients</i>
Client	<i>Approximately 10 for forest management software</i>
Countries	<i>Cameroon, Gabon, Congo</i>
Partner companies	<i>Partnership with Oracle</i>
Experience	<i>Banking, human resources, pay modules, accounting software and other business management software</i>
Technology - Product name	
Name	<i>Gestion forestière (Gesfor) /Delta-Bank, Delta-Applications</i>
Marking methods used	<i>Traceability via an unique barcode fixed on standing trees and also on all planks coming from that tree</i>
Data transfer methods used	<i>Data transfer methods in use by the market e.g. email, USB-key etc...</i>
Data security	<i>User accounts are password protected. Use of standard database software (Oracle, Informix)</i>
Reconciliation	<i>N/A</i>
User friendliness	<i>Graphical interface and application used with web browsers</i>
Stages	<i>Pre-harvest, harvesting, transformation and sales</i>
Commodities	<i>Simplified forest management covering harvesting activities up to timber trade activities with the integration of costs and stock management</i>
Data storage	<i>Server hard disk via a database (Oracle, Informix). Update of information in real time. Saving of data done via client request.</i>
Operating software	<i>Windows, Unix</i>
Physical vs. input output	<i>Data can be either centralised (where all posts have a link with the network server) or decentralised on different sites (in this case regular transfers must be made to update the central database)</i>
Planning data capability	<i>No standard direct link to other applications for other providers. All interfaces are realised in functions of the tools used.</i>
Stock management capability	<i>Trace of the transformation of timber either via export or via cross-cutting. Traceability is maintained all along the chain.</i>
Monitoring capability	<i>Monitoring of activities (production and sales) either in volumes or in monetary values</i>
Ability to identify discrepancies	<i>Every figures entered into software can be identified through a unique key which will allow traceability of all actions done to a tree (from position data at the pre-harvest stage up to sale stage).</i>
Ability to resolve discrepancies	<i>Control that all actions are grouped into a data entering</i>
Audit capacity	<i>Partnership with Oracle</i>
Remote access	<i>State or extraction of data with all information and tracing operations</i>
Fraud	<i>Dealt with through tractability with unique information key</i>

Interface	<i>Interface developed by our company based on information requested by the recipient</i>
Extent of trials	<i>Data manipulation is logged in software package during data entering phase</i>
Hardware requirements/used	<i>Server and workstations</i>
Software requirements/used	<i>Gestion forestière (Gesfor)</i>
Field user requirements	<i>Five days per module, ten days in total for the modules production and sales</i>
Field infrastructure requirements	<i>Network if centrally administrated, network and internet connection (one or the other) if local administration is requested</i>
High-tech vs. low-tech	<i>Planning for an interface in order to gather the data outside our software is needed</i>
System costs	<i>The costs are linked to the license fees (software package and database) and to the number of days needed for installation and setup of all applications. The system costs will vary depending on the size of the operator and type of management requested by the client. A Support and Maintenance contract is issued and the annual fees are 15% of the catalogue price of the license fees.</i>
Adaptation	<i>N/A</i>
CITES	<i>N/A</i>
Associated costs	<i>Purchase of computers, installation of network infrastructure or other means who will help the software package to function</i>
Summary Strengths and Opportunities	
Strengths	<ul style="list-style-type: none"> • <i>Software package is already installed and working at many client sites</i> • <i>Local offices in different African countries</i> • <i>25 years presence in Africa</i> • <i>Experience in the field of forest management</i> • <i>Reliability of data through the use of recognised standard databases</i> • <i>Adaptation of our software to meet client needs as we programmed it and can adapt it as needed</i> • <i>Reliability of our company as we belong to a large international group (Sopra Group with over 13.000 employees)</i>
Opportunities	<i>Currently in discussion to install the system at different sites</i>
Comments	
<i>Beginning with georeferencing, each tree is identified in the software package with a unique code. All attributed data of that tree interlinked with that unique code with the help of unique keys. For each attribute the key will identify its origin.</i>	

Tracking Service Provider Assessment Sheet	
Organisational overview	
Company name	<i>Double Helix Tracking Technologies Pte Ltd</i>
Established year	<i>Jul-08</i>
Office HQ	<i>96A Club Street, Singapore 069464</i>
Office country and city	<i>2 locations. Singapore & Surabaya (Indonesia)</i>
Office staff	<i>9</i>
Software developers and software architects	<i>Double Helix employs 2 scientists directly. These 2 scientists each have a team of full and part-time laboratory technicians working for them. Total number of people working on technology development and testing is 7.</i>
Field site	<i>DNA CoC verification is currently applied in 6 FMUs and 9 mills in Indonesia. 3 new sites in Africa to be rolled out in 2012.</i>

TIMBER TRACKING TECHNOLOGIES

Field site country and city	<i>Papua and West Papua province, Indonesia.</i>
Field staff	<i>2 field staff involved in collecting wood samples</i>
Field expertise	<i>First field trials in 2006. First pilot 2007 (as part of CertiSource Legality Verification System)</i>
Client	<i>1 - CertiSource, but applied to several timber supply chains with multiple buyers.</i>
Countries	<i>Indonesia</i>
Partner companies	<i>Technical work is outsourced to various laboratories.</i>
Experience	<i>No. Double Helix is focused solely on the timber sector.</i>
Technology - Product name	
Name	<i>DNA Verified Chain-of-Custody</i>
Marking methods used	<i>Genetic markers. These are inherent within the wood itself so no external marking is required.</i>
Data transfer methods used	<i>Not applicable</i>
Data security	<i>Genetic markers are completely tamperproof.</i>
Reconciliation	<i>DNA verification is the method used to reconcile and validate data in a traditional paper-based or electronic wood tracking system.</i>
User friendliness	<i>No field technology is required. Local staff only need training in wood sampling procedures and wood sample storage protocols</i>
Stages	<i>DNA is extracted and analysed from trees, raw timber, sawn timber and solid wood products (furniture, flooring, decking and components). This means DNA verification can be applied to verify harvesting, log transportation and primary sawmill chain-of-custody. It can currently be applied in later processing stages only for solid wood products. As technology improves, it will be applied to downstream stages for further processed products like veneers and plywood.</i>
Commodities	<i>Not applicable</i>
Data storage	<i>Double Helix and partner laboratory servers</i>
Operating software	<i>Not applicable, but genetic data could be stored in any existing database software</i>
Physical vs. input output	<i>DNA verification is a physical audit test to monitor and validate paper-based or electronic wood tracking systems.</i>
Planning data capability	<i>As part of electronic wood tracking systems</i>
Stock management capability	<i>As part of electronic wood tracking systems</i>
Monitoring capability	<i>As part of electronic wood tracking systems</i>
Ability to identify discrepancies	<i>DNA testing identifies discrepancies between the genetic profiles of two wood samples as a way to validate wood tracking system data.</i>
Ability to resolve discrepancies	<i>Targeted physical audit and inspection</i>
Audit capacity	<i>DNA testing replaces physical audit requirements</i>
Remote access	<i>DNA testing is a form of remote auditing</i>
Fraud	<i>DNA testing detects fraud by comparing the genetic profile of the wood itself.</i>
Interface	<i>Genetic data can be incorporated into other system interfaces (e.g. customs or enforcement agencies)</i>
Extent of trials	<i>Indonesia since 2006</i>
Hardware requirements/used	<i>Wood sampling equipment (cambium extractor), plastic bags and silica gel</i>
Software requirements/used	<i>None</i>
Field user	<i>The ability to take wood samples from the cambium of a tree and store it correctly.</i>

requirements	
Field infrastructure requirements	<i>No special requirements</i>
High-tech vs. low-tech	<i>Wood sampling records can be paper-based. Any attempted fraud will simply produce a sampling/genetic mismatch.</i>
System costs	<p><i>Set up cost:</i> <i>Genetic analysis of timber species: USD 30,000 per species (this is a one-off cost can be spread across all concessions and regions where that species is harvested).</i></p> <p><i>Variable cost:</i> <i>Average cost of DNA verification: USD 750 per 1000m3 of raw timber.</i></p>
Adaptation	<i>DNA can be adapted to any paper-based or electronic wood tracking system. The data generated can also be used by customs at point of import to help enforce the Lacey Act and EUTR.</i>
CITES	<i>Not currently but could be easily applied.</i>
Associated costs	<i>None</i>
Summary Strengths and Opportunities	
Strengths	<ol style="list-style-type: none"> 1) <i>A simple 'plug-in' to validate, secure existing paper-based or electronic wood tracking systems</i> 2) <i>Detects fraud</i> 3) <i>100% Tamperproof</i> 4) <i>Lowers overall cost of wood tracking system by replacing physical audits</i> 5) <i>Easy field implementation (no field technology)</i> 6) <i>Deters attempts at fraud because DNA is well-known as a criminal forensics tool</i>
Opportunities	<ol style="list-style-type: none"> 1) <i>Eliminate fraud (species misdeclaration, log swapping, etc.) from supply chains</i> 2) <i>Establish import controls to verify declarations of country of harvest and species</i> 3) <i>Increase value of forest areas by generating genetic inventory data from collected wood samples</i> 4) <i>Support, strengthen and lower cost of FLEGT VPA Timber Legality Assessment Systems as well as CITES monitoring and enforcement</i> 5) <i>Build genetic testing capacity in developing countries</i>
Comments	
<p><i>DNA fingerprinting of timber provides an independent, scientific verification of any wood tracking system. Introduction of DNA testing is not only an effective measure to deter document fraud, cutting off log laundering channels, but also a means to lower cost, facilitate uptake, increase transparency and protect voluntary certification system brands.</i></p> <p><i>The process is very simple to implement. Wood samples are taken from trees prior to harvest, during the forest inventory process. These samples are stored so that they can be tested and analysed at a later date. During harvesting and processing, a second set of samples are taken from the same trees and logs, according to the tracking system documentation. This second set of samples is physically matched with the samples taken during the inventory. If the tracking documentation is correct, then the paired samples should come from the same trees. DNA fingerprinting will scientifically verify that they are from the same trees by comparing their individual genetic profiles. If the genetic profiles do not match, then a breakdown in the system, accidental or deliberate, has occurred and the system auditors can take targeted, direct action to identify and correct the problem.</i></p> <p><i>Though basic paper-based or electronic systems are still needed to match samples back to their source logs, the incentive to abuse these systems on the part of any company or individual is removed, since it will be exposed by DNA fingerprinting.</i></p> <p><i>The targeted nature of DNA fingerprinting also allows auditors to reduce the intensity and frequency of regular physical audits. Since CoC audits make up a significant proportion of certification costs, it follows that a</i></p>	

reduction in auditing time and effort all along the certified supply chain will reduce the overall cost of timber certification.

Not to be underestimated is the potential of DNA to enhance the credibility and trust associated with a brand. Popular knowledge of DNA technology applied to criminal forensics means that consumers and buyers recognise the capabilities of DNA testing, increasing trust in and awareness of associated certification schemes whilst at the same time deterring illegal timber laundering through DNA verified supply chains.

Tracking Service Provider Assessment Sheet	
Organisational overview	
Company name	<i>Factlines AS</i>
Established year	<i>2009 (continued from more than 10 years of leading work in global traceability)</i>
Office HQ	<i>O: Christian Krohgs gt 32A, 2nd floor, NO-0186 Oslo, Norway P: P.O. Box 2193 Grünerløkka, NO-0505 Oslo, Norway T: +47 482 03 000 E: post@factlines.com</i>
Office country and city	<i>HQ: Norway; Office in Germany/Berlin; Global network of Partners/Agents</i>
Office staff	<i>5</i>
Software developers and software architects	<i>3</i>
Field site	<i>2 (the rest covered/handled through partners)</i>
Field site country and city	<i>South Africa/Cape Town; Thailand/Bangkok</i>
Field staff	<i>2 (the rest organised through partners)</i>
Field expertise	<i>The Factlines team represents continued development, innovation and operations from more than 10 years of experience in the field of global traceability; including delivering traceability systems to Fortune 500 companies, WHO (combating Avian Flu), global supply chains and more in the seafood sector and several EU-projects.</i>
Client	<i>12</i>
Countries	<i>Norway, Germany, South Africa</i>
Partner companies	<i>Several.</i>
Experience	<i>Factlines and the core team has experience from global projects within whole chain traceability in the seafood sector; fine chemicals; agri sector; poultry; etc.</i>
Technology - Product name	
Name	<i>Factlines.</i>
Marking methods used	<i>The system integrates (manually or automated) with internal traceability systems, and Factlines supports all known marking methods like barcodes, RFID, numeric etc. Should the customer not have internal traceability systems implemented, we provide this</i>

	<i>through a close partner with market leading solutions.</i>
Data transfer methods used	<i>FTP and/or web based file upload. Encrypted whenever necessary.</i>
Data security	<i>Professional hosting. Secure firewalls. Follow up on all security patches. Encrypted data whenever necessary.</i>
Reconciliation	<i>Coherent and robust data model. Well tested links and relations between objects.</i>
User friendliness	<i>We have launched a system that gives access to all three levels of traceability, but where it can be started at the basic level in a matter of minutes. We create visualised traceability chains by applying the logics and methodology known from social network solutions; the users part of the job is done as soon as the relevant information is entered (“Inform once, accepted everywhere”). There is traceability and is ready to distribute your profile. Everything is done in a graphical user interface with no need of dedicated software or hardware to be installed (a browser does it all) and utilizing simple drag-and-drop functionality. We also offer API's for streamlined automated data imports and exports.</i>
Stages	<i>Factlines is a whole-chain visualisation service, covering all stages and participants.</i>
Commodities	<i>The Factlines service is in its architecture generic and may be adapted to all kinds of value-chains; be it food-production, forestry, manufacturing or any other chain-of-custody.</i>
Data storage	<i>With professional hosts. DB based and/or file based. Distributed hosting when relevant. Standard backup schemes.</i>
Operating software	<i>Linux (server). Any OS (client).</i>
Physical vs. input Output	<i>Factlines supports input/output, percentage claims, and physical separation. As an example; all CoC claim methods in the FSC standard are supported.</i>
Planning data capability	<i>Factlines serves as an open platform where the users can add applications (both Factlines provided and third party provided). Examples of existing applications are Factlines Storefront (application used to present chain information about the products to consumers); Factlines CSR Monitor (system to manage CSR issues throughout the whole supply chain); etc</i>
Stock management capability	<i>The stock management features in Factlines are built mainly to support mass balance CoC, and not primarily to basic stock management. For that purpose, we integrate with a close partner who provides a fully featured stock management system (The open API's can also integrate with other third party solutions).</i>
Monitoring capability	<i>The strong visualisation tools in Factlines make it easy to visualise the whole supply chain for every single product throughout the chain, both graphically and table based. In addition, you can monitor the mass balance, and CoC claims applied at every stage of the chain. The system can also provide flag-reports for compliance/noncompliance throughout the chain.</i>
Ability to identify discrepancies	<i>The monitoring features of the Factlines system enables— among other features—mass balance control system, and also flag-reports for non-compliance (see item above). In addition, the system also includes a whole chain system for Self Assessment Questionnaires (SAQ's), where all suppliers in a supply chain can declare their degree of compliance to different (customisable) compliance schemas.</i>
Ability to resolve discrepancies	<i>Factlines includes an action plan follow-up system, where action plans and corrective actions are managed and visualised to involved parties in a supply chain. (Data visualisation security system embedded, securing that only the relevant involved parties in the chain are granted access to the information)</i>
Audit capacity	<i>Factlines has a dedicated log-in for audit companies, where online audits can be executed. Audit reports can be stored directly in the system, and related to the relevant entities (e.g. at company level; product level etc).</i>
Remote access	<i>The whole system is web-based, and can be accessed from wherever internet is available. Auditors can be granted separate log-in and access profiles.</i>
Fraud	<i>The strong monitoring and visualisation features will prohibit fraudulent activities in the supply chain. The risk management features will also help the 'chain masters' to surgically address where in the chain to carry out on-site audits and additional control</i>

	<i>measures.</i>
Interface	<i>Through a flexible and secure API giving access to all functionality.</i>
Extent of trials	<i>Trials have been made in the agricultural sector, in the wine sector, and within the paper industry. Trials have been carried out in 2010 and 2011.</i>
Hardware requirements/used	<i>Server side (provided as a Software as a Service/SaaS): Any X86 based hardware. Client side: platform independent - PC, MAC, Mobile etc.</i>
Software requirements/used	<i>Server side: Apache, Resin, PHP. Client side: Any web browser.</i>
Field user requirements	<i>The Factlines system is built to be very easy and intuitive to use, and normally a half-day training session is sufficient; in combination with user documentation.</i>
Field infrastructure requirements	<i>The basic terminal is a normal PC with an internet browser (Factlines supports Internet Explorer; Safari; Firefox etc), but smartphones and hand terminals can be used for most features.</i>
High-tech vs. low-tech	<i>Web based or mobile uploads are possible. If this connectivity is not present, a number of off-line registration methods may be used. Excel with export routines to our standard XML input format - or any other registration unit with similar export facilities. In the worst case hand writing with postponed digital transfer (possibly OCR aided) may be used.</i>
System costs	<i>All registration of data is free of charge to customers/users. Subscription payments apply to upgrades (functionality, capacity) and add-ons (services, applications). There are no requirements for installation of dedicated hardware or software; internet access and a standard (or mobile) browser is all that is needed. Subscription form more advanced versions run from €100 to €2.500 per year. The Factlines-service—even in its basic version—is focused on simple, intuitive and efficient information handling. And even the basic version meets the requirements of traceability and CoC.</i>
Adaptation	<i>Coming from a generic, sector independent, chain traceability angle, we have monitored different timber CoC regimes in order to help easy adaptation for timber users. We chose to use the FSC CoC standard as the main benchmark for the system adaption to the timber sector, and combined with the generic CoC features in the Factlines platform, we expect the features to be sufficient to support more or less all the processes mentioned.</i>
CITES	<i>Not directly (however, indirectly through our users within the European paper industry).</i>
Associated costs	<i>Not inherently; but it depends to a certain degree on the intended utilisation of the system. Though not necessary in order to use the service, dedicated in-the-field equipment may optionally be useful. These would be standard off-the-shelf devices and/or interfaces with in-house traceability/chain-of-custody or manufacturing/production support systems. We can facilitate the incorporation and integration of such systems/devices through partners or in cooperation with the customers' own IT departments.</i>
Summary Strengths and Opportunities	
Strengths	<ol style="list-style-type: none"> 1) <i>Deep experience of internet related technology development, particularly on traceability and information exchange.</i> 2) <i>Focused on simple, intuitive and efficient information handling, with a user friendly interface that makes it easy to get started and at an unbeatable price: The basic solution is there for you to use—free of any charge!</i> 3) <i>The solution is based on modern principles of participation in professional networks making it non-proprietary as regards where and how you want to utilise your information</i> 4) <i>Security and Transparency — safety of your data is of vital importance to us and our solution safeguards the information on a level that is on par with what you have in your own networks or with your operations provider. Only the participants (and auditors qualified for access by the chain) in your supply chain may have access to the underlying information in the value chains.</i> 5) <i>Scalability – our solutions are capable to satisfy demands of scalability both in terms of sophisticated add-on functionality and automated use; we can meet the</i>

	<i>demands from anyone—from primary producers to the largest multinational manufacturers and retail chains.</i>
Opportunities	<p>1) <i>Partnering – Factlines offers a full “core engine” for end-to-end visual overview and information exchange in supplier networks. Ideally suited as an add-on for solution providers within: ERP, SCM, PLM, MES, CRM etc. Easy set up as an integrated extension for solutions and services; inexpensive, yet powerful and sophisticated. Use of coupon codes and eco-system affiliations facilitates acknowledgement of preferred partners’ conditions and allows for regulation of partner’s commission etc.</i></p> <p>2) <i>Architecture — The Factlines platform is built as an open system, with API's for both imports and exports of data using REST as a standard (xml, JSON). All API's are openly distributed and documented, in order to secure that 3rd party interests are free to communicate with the Factlines system, and also to facilitate their building of their own value adding applications to complement and enhance the service. For even more advanced integrations we have developed a framework in form of a "data laundry machine" that facilitates easy integration with your own systems (ERP, MRP, internal traceability, etc.) Flexible, agile, open, yet secure, scalable and robust.</i></p> <p>3) <i>Corporate Social Responsibility (CSR) applications including Supplier Relationship Management.</i></p>
Comments	<p><i>There are basically three levels of traceability: Linking companies (value chain traceability) linking products or projects (COC) and linking batches. Our solution encompasses all three levels, starting at the simplest level and scaling to fit client needs as they develop. All the time the client only pays for what they need.</i></p> <p><i>Most requirements today involves chain-of-custody (i.e. product or project level), in order to achieve overview of supply chains. This is essential for: Control over ethical/social conditions with your suppliers (and your suppliers’ suppliers), simplified overviews of all elements pertaining to sustainable production (as in forestry and fisheries) and easy verification of certificates and compliance grids.</i></p> <p><i>We have designed and developed our solution based on requirements gathered over a period of more than 10 years from demanding customers.</i></p>
<p>Description: <i>The core functionality of the system is to connect all entities in whole chains, and utilise the links to visualise global supply-chains, enabling easy and cost efficient exchange of information. The result is solutions covering Product Integrity; COC; whole chain visibility; etc. The timber tracking system encompasses an architecture built around the Factlines core platform for Supply Chain Mapping and with three —optional— role based applications on top of it: the Mass Balance Calculator (incl. volume control functionality), e-Audit (certificate management, volume controls, risk assessment functionality) and the Admin module (supply chain risk assessment, reports and statistics etc).</i></p>	

Tracking Service Provider Assessment Sheet	
<i>Organisational overview</i>	
Company name	<i>Global Traceability Solutions</i>
Established year	<i>2010</i>
Office HQ	<i>Im Kaisergarten 25, 67159 Friedelsheim, Germany</i>
Office country and city	<i>London, UK; Sao Paulo, Brazil; Jakarta, Indonesia</i>

Office staff	8
Software developers and software architects	30/2
Field site	4
Field site country and city	<i>Friedelsheim, Germany; London, UK; Sao Paulo, Brazil; Jakarta, Indonesia</i>
Field staff	15
Field expertise	<p><i>GTS is a leading provider of global traceability solutions, delivered through a unique combination of professional consulting services, innovative software applications, product identification tools, and data capturing technologies.</i></p> <p><i>“Our core business strategy is to build relevant technologies and solutions for commercial clients and individual consumers around the world enabling them to aggregate and organise information in order to make it accessible and useful. Using this strategy, we strive to provide solutions making people and companies more efficient and help sustainable development”.</i></p> <p><i>Traceability is embedded in multiple business processes and functions. While some business objectives may be achieved with the simplest system, many others require a tailored multidisciplinary approach:</i></p> <ul style="list-style-type: none"> • <i>Sustainability, product labelling and consumer dialogue</i> • <i>Branding, competitive positioning, product differentiation</i> • <i>Safety, quality, authenticity, integrity, certification</i> • <i>Chain of custody, product recall and mobile phone apps</i> • <i>Supply chain visibility and optimization</i> <p><i>With an expert team of traceability professionals, GTS can implement and customise traceability systems to meet the needs of any business or entity along the supply chain. Services cover every step from “forest to consumer” and include business scoping, project management, software development, and training. The system has been tested in Europe, Asia and South America</i></p>
Client	<i>n/a</i>
Countries	<i>The system is used globally</i>
Partner companies	<i>Bureau Veritas</i>
Experience	<i>Timber, food, agricultural commodities, chemicals, bio fuel</i>
Technology - Product name	
Name	<i>Timber Tracking Platform (TTP)</i>
Marking methods used	<i>The system is designed in a way that it can use any marking method</i>
Data transfer methods used	<i>Web based, mobile technology, satellite technology</i>

Data security	<i>The platform contains security measures that allow companies to share product information with retaining control over the type and quantity of information that others can view. The platform collects and aggregates only the information that is needed to route messages between the connected companies. Therefore, the business critical data is always kept within the reach and control of each individual company. A role based, layered security system is the basis for guaranteeing data security for all users.</i>
Reconciliation	<i>From real time data upload to periodical upload schemes depending on local conditions and requirements</i>
User friendliness	<i>Users access the platform through the online interface using any modern browser such as Mozilla Firefox or Microsoft Explorer. Through individual identification codes, users can view dynamic charts showing the companies involved and the path that the product components took from the source to the final retail store. The availability of information for each product depends on the user's privileges. Starting in the implementation process, companies can determine which product information they would like to share and with whom. The user friendliness is guaranteed through a constant adaptation of the interfaces towards the needs of our clients.</i>
Stages	<i>Whole supply chains from forest to retail and all stages in-between. Consumer interfaces can be easily attached to the platform.</i>
Commodities	<i>The system is not specific to any commodity, it can trace whatever product is relevant</i>
Data storage	<i>Data are stored in a professional hosting environment but can also be stored in a local environment if necessary.</i>
Operating software	<i>The platform is web based. Therefore the requirements on local software availability is limited. Internet access or mobile phones can be used for data upload or view of information but the platform is also able to seamlessly connect to existing IT infrastructure such as ERP systems for data upload.</i>
Physical vs. input output	<i>The system is able to cover all currently relevant CoC methods such as input and output, percentage based claims, physical separation, or transaction based systems.</i>
Planning data capability	<i>Standard APIs support the connection to other software components from simple Excel sheets to sophisticated ERP systems. The system also provides reporting tools and business intelligence functionalities. In addition several applications for specific business requirements are available.</i>
Stock management capability	<i>The system provides real time overview and access to inventory information. This functionality can be also used for planning and executing replenishment action.</i>
Monitoring capability	<i>The system documents the actual physical flow of goods through the supply chain. Depending on the role, supply chain stakeholders or auditing organisations can get access to relevant information and monitor the flow of goods through the supply chain.</i>
Ability to identify discrepancies	<i>An automated alert system informs stakeholders/auditors on any discrepancies</i>
Ability to resolve discrepancies	<i>The automated alert system plays a major role in solving noncompliance issues by informing the relevant stakeholders such as users, auditors or certification bodies to take corrective actions. Furthermore, processes on the platform can be blocked unless corrective actions are taken and documented.</i>
Audit capacity	<i>GTS has a partnership with Bureau Veritas</i>

Remote access	<i>Audit, legality verification, issue of transaction certificates, product movement, inventory balance checks.</i>
Fraud	<i>The combination of IT system features and functionalities with legal verification and auditing mechanisms reduces the risk of fraud significantly. The automation of data input without any manual interference is an additional security feature to prevent data manipulation. Plausibility checks involving upstream supply chain stakeholders prevent unwanted products entering the chain.</i>
Interface	<i>The system links seamlessly with other IT systems in terms of data input or data output.</i>
Extent of trials	<i>Trials have been done and are currently on-going in Asia, South America and Africa.</i>
Hardware requirements/used	<i>Laptop, PC, tablet PC, hand held devices, PDAs, mobile devices such as phones</i>
Software requirements/used	<i>Internet browser, no other specific software requirements</i>
Field user requirements	<i>Less than 1 day in case of manual data upload. The requirement for system integration depends on systems used but is generally easy to achieve through predefined APIs</i>
Field infrastructure requirements	<i>Internet access or mobile phone access. Satellites are an option as well.</i>
High-tech vs. low-tech	<i>Instead of an IT infrastructure mobile phones can be used as an alternative way of capturing data. If there is no technology available at all, data can be captured at the next level in the value chain where systems become available</i>
System costs	<i>Subscription cost to the platform are comparable to the cost involved for a high speed business internet connection. Implementation and integration with existing IT infrastructure can create additional one off cost.</i>
Adaptation	<i>The system is built on processes such as the Lacey Act, FLEGT, DDR and the EUTR. These requirements are frequently updated to accommodate any changes in these programs.</i>
CITES	<i>The system can track any type of timber or any type of flora and fauna as long as basic traceability criteria are met.</i>
Associated costs	<i>There can be consultancy cost and system integration cost depending on the specific situation and the needs of the client.</i>
Summary Strengths and Opportunities	
Strengths	<ol style="list-style-type: none"> 1) <i>Modern system architecture, system built on specific requirements of the timber industry, flexibility in the system, user friendly.</i> 2) <i>Cost efficiency and return on investment for clients.</i> 3) <i>Specific timber platform built on the needs of the industry.</i>
Opportunities	<ol style="list-style-type: none"> 1) <i>New applications that address specific industry needs and drive return on investment.</i> 2) <i>In competitive markets typified by low margins, traceability can provide product differentiation and increase margins - at the same time as delivering enhanced consumer value.</i> 3) <i>Growing understanding and acceptance of consumer trust as a tangible global brand and business asset that needs to be protected and enhanced.</i> 4) <i>Contribute to sustainable development and protection of forests.</i>

<i>Comments</i>	
<p><i>GTS Global Traceability Solutions provides, by utilising its deep expertise in the field of traceability and software development, solutions to meet the requirements of the Lacey process, FLEGT, DDR, and EUTR.</i></p> <p><i>The objective is to provide an open electronic common platform for operators to retrieve product information in line with their requirements. It is built upon existing Chain of Custody (CoC) and Forest Management (FM) processes to make the information both richer and more widely accessible to all necessary timber supply chain stakeholders. A key philosophy of GTS' software solutions is the use of open standards and protocols to enable all external stakeholders to get easy access to data. APIs are also provided to enable organisations to create their own customised tools to use the data for additional purposes.</i></p> <p><i>System outlines:</i></p> <ol style="list-style-type: none"> <i>1) Web based platform.</i> <i>2) Predefined data formats for different stakeholders in the supply chain.</i> <i>3) 'Click of a button' access to product data.</i> <i>4) Standardized reporting and business intelligence facilities.</i> <i>5) User friendly and intuitive interfaces.</i> <i>6) Industry specific functionalities.</i> <i>7) Costs of participation negligible.</i> 	

Organisational overview	
Company name	<i>Helveta Ltd</i>
Established year	<i>2004</i>
Office HQ	<i>90 Milton Park, Abingdon, Oxfordshire OX14 4RY United Kingdom</i>
Office country and city	<i>Oxford, UK and Delaware, USA</i>
Office staff	<i>80</i>
Software developers and software architects	<i>25</i>
Field site	<i>21</i>
Field site country and city	<i>Ghana (national), Cameroon (national), Democratic Republic of Congo (national), Republic of Congo (national), Liberia (national), Bolivia (various sites), Honduras (various sites), Peru (various sites), Malaysia (various sites), Indonesia (various sites). Papua New Guinea (various sites), Guatemala (various sites), Uganda (various sites), Nigeria (Afi Mountains)</i>
Field staff	<i>20</i>
Field expertise	<i>Implementing national wood tracking systems, timber supply chain tracking, community mapping, fresh produce and food commodities tracking and LULUCF/REDD+ projects</i>
Client	<i>15</i>
Countries	<i>Ghana, Cameroon, Democratic Republic of Congo, Republic of Congo, Liberia, Uganda, Bolivia, Peru, Honduras, Guatemala, Papua New Guinea</i>
Partner companies	<i>Yes</i>
Experience	<i>Yes - food commodities, LULUCF/REDD+</i>
Technology - Product name	
Name	<i>CI World™</i>
Marking methods used	<i>Preferred method is barcode (using unique identifiers) but can use alternative unique identifiers, e.g. Chalk or paint (using composite keys) and RFID tags.</i>
Data transfer	<i>FTP, CSV, Microsoft ActiveSync, ETL</i>

TIMBER TRACKING TECHNOLOGIES

methods used	
Data security	<i>Helveta is ISO 27001 accredited. CI World is a role-based system which manages data security and access.</i>
Reconciliation	<i>CI World reconciles data through its internal rules engine.</i>
User friendliness	<i>User-configurable, full Graphical User Interface (GUI), interactive dashboards, easy to use reporting</i>
Stages	<i>CI World can be configured to manage all stages, from inventory mapping through all stages of the supply chain to export and beyond if required.</i>
Commodities	<i>Timber, food commodities (e.g. cocoa, coffee, soy), bio fuels, minerals, livestock (e.g. Fisheries, bovine) and carbon.</i>
Data storage	<i>In CI World, the data is stored either in the central online database (per customer), or temporarily offline until next connected to the central database. Database servers (SQL Server) are hosted by a third party data management company.</i>
Operating software	<i>CI World is a web-based system accessed through a browser.</i>
Physical vs. input output	<i>CI World can be configured to work with all Chain of Custody methods including input/output, percentage based claims and physical separation.</i>
Planning data capability	<i>Helveta can develop APIs if required to integrate with most third party applications.</i>
Stock management capability	<i>CI World tracks all movements of assets through the chain of custody therefore information on stock can be reported on at any point within the supply chain. Stock takes can be also be accommodated if required.</i>
Monitoring capability	<i>CI World monitors timber through the chain of custody and produces notifications, e.g. Email and alerts, whenever configurable parameters are triggered.</i>
Ability to identify discrepancies	<i>A rules engine identifies discrepancies and can be configured including self-checking and verification. Asset information is compared to its last record in the CoC and is checked for discrepancies which can triggers alerts.</i>
Ability to resolve discrepancies	<i>CI World alerts specified users to review and take corrective action if necessary, e.g. withdraw an asset from the supply chain pending further investigation.</i>
Audit capacity	<i>CI World enables external auditors to review supply chains.</i>
Remote access	<i>CI World is a web-based solution so all information is available anywhere and anytime without the need to directly access the server.</i>
Fraud	<i>CI World alerts specified users to review and take corrective action if necessary, e.g. withdraw an asset from the supply chain pending further investigation.</i>
Interface	<i>CI World can provide information for third party systems, e.g. feeds for export systems or invoicing.</i>
Extent of trials	<i>CI World can be implemented as a pilot in the first instance, either as a subset or reduced number of supply chains, of the whole project.</i>
Hardware requirements/used	<i>CI World can be delivered as a hosted system accessed via a web browser or customers can host the system themselves which requires an application server and a web server. In addition, PDAs are required to run the field data collection module, CI Mobile.</i>
Software requirements/used	<i>CI World software licences.</i>
Field user requirements	<i>Train the trainer and end-user training provided. Training requirements depend on role.</i>
Field infrastructure requirements	<i>Internet browser, PDAs, mobile telephone network or if poor connectivity either store data locally or collect on a USB stick for postal delivery.</i>
High-tech vs. low-tech	<i>CI supports both high-tech and low-tech capabilities, from real-time online connectivity via PDA to paper-based data collection for later input into the system.</i>
System costs	<i>Costs are dependent on requirements of each project however typically CI World can cost from \$0.50 to \$1.00 per cubic metre of tropical timber.</i>

Adaptation	<i>CI World can be configured to accommodate legislative or compliance requirements such as the EU's Timber Regulation, Lacey Act, FLEGT or certification standards. Currently CI World is being implemented as the national wood tracking system for the FLEGT pilots in Ghana, Cameroon and the Republic of Congo.</i>
CITES	<i>CI World can be used to track CITES listed timber.</i>
Associated costs	<i>PDA's are required to run the field data collection software, CI Mobile.</i>
Summary Strengths and Opportunities	
Strengths	<i>CI World is a unique technology platform that provides fully auditable traceability, automated CoC management and Legality Assurance System functionality for extended natural resources global supply chains. Helveta has proven experience working in emerging markets transforming natural resources sectors, such as timber, and enabling compliance with new legislation such as the EU's FLEGT program.</i>
Opportunities	<i>Helveta will continue to support tropical timber producing countries, as they sign VPAs with the EU, and enable them to comply with FLEGT requirements, by providing them with national wood tracking systems. Helveta will also provide compliance software solutions for new and existing legislation, such as the US Lacey Act, the EU Timber Regulation and in other natural resources such as minerals and bio fuels.</i>
Comments	
<p><i>Helveta has developed CI World™ supply chain assurance software for timber, agricultural commodities and extractive industries. CI World™ is a unique technology platform that provides fully auditable traceability, automated Chain of Custody management and Legality Assurance System functionality for global supply chains.</i></p> <p><i>For example, CI World is used to monitor over 2.7m hectares of forest across the Congo and Amazon basins and in South East Asia, delivering complete traceability and transparency to better manage illegal logging, recover lost timber duty, increase price premiums and empower local communities, as well as meeting import/export restrictions.</i></p> <p><i>There is an increasing demand – both from consumers and from governments – for legally sourced commodities, as demonstrated by the recent extension of the Lacey Act in the US and the FLEGT initiative in the EU means that supply chain management must become more rigorous.</i></p> <p><i>The weaknesses of paper-based systems are well-documented (they are difficult to oversee and audit properly, the data can be compromised and the records easily altered) and the safeguards provided by fully automated processes, such as CI World, will have to replace them so that suppliers, producers and importers can ensure their supply chains meet these new mandated standards.</i></p> <p><i>CI World improves environmental management and supply chain governance by using technology in place of traditional paper-based systems or indeed no system at all. The CI World platform provides supply chain management and asset (materials or products) tracking through an integrated modular suite of software and enables real time end-to-end tracking of assets across any complex supply chain possible. Having been designed around the particular challenges posed by emerging markets, the system goes far beyond traditional chain of custody solutions.</i></p> <p><i>CI World provides complete traceability and transparency at every stage of the supply chain, leading to better management of illegal logging or harvesting, the recovery of lost taxes and compliance with import/export restrictions. It also allows producers to levy a price premium for guaranteed sustainability and empowers local communities.</i></p>	

Organisational overview	
Company name	<i>Historic Futures Ltd</i>
Established year	<i>2003</i>

Office HQ	<i>Carpenters' Workshops Blenheim Palace Sawmills Combe Witney OXON OX29 8ET England, Phone: +44 (0) 1993 886420</i>
Office country and city	<i>5 offices: HQ (UK), India (Bangalore), China (Shantou), Bangladesh (Dhaka), Turkey (Izmir)</i>
Office staff	<i>36</i>
Software developers and software architects	<i>11</i>
Field site	<i>0</i>
Field site country and city	<i>0</i>
Field staff	<i>0</i>
Field expertise	<i>0</i>
Client	<i>>20 (mixture of global brands, retailers and labelling initiatives)</i>
countries	<i>See above</i>
Partner companies	<i>FSC</i>
Experience	<i>Textiles / mining and minerals / timber / leather</i>
Technology - Product name	
Name	<i>String</i>
Marking methods used	<i>String provides a mechanism for batch level production information to be shared between actors in the supply-chain, making use of existing identification mechanisms (e.g. batch / lot #, invoice #, shipment ref # etc.) to provide traceability from raw material to finished goods, including through complex transformational processes.</i>
Data transfer methods used	<i>Secure web user interface and bi-directional API, automated e-mail dropbox</i>
Data security	<i>ISMS in place. ISO 27000 later this year</i>
Reconciliation	<i>Each organisation in the chain is responsible for entering data relating to the processes they carry out themselves. Customers and suppliers use a 'handshake' mechanism to confirm that the data already entered by the previous organisation is correct before entering their own data.</i>
User friendliness	<i>As an online service it is essential that the system is readily available even in areas where bandwidth is restricted. HF has partnered with CDNetworks to improve the speed of connection by 300% in remote locations. A spreadsheet processor has also been introduced allowing data entry to be completed offline. The spreadsheet can then be emailed to a unique dropbox address for processing at the server. This system reduces data entry time by 80%, simplifying adoption of the system through the use of familiar spreadsheet and email tools.</i>
Stages	<i>Each stage of the supply chain can use the system, from retailers back to the forest level.</i>
Commodities	<i>The system is designed to be used with any product but can be tailored for specific markets (e.g. products derived from forests / textiles etc.). It is able to maintain traceability through transformational processes, blending processes and through complex extended supply chains.</i>
Data storage	<i>Fully hosted, secure web application</i>

Operating software	<i>The system is web-based with no software to install. Supported on IE and Firefox browsers</i>
Physical vs. input output	<i>String joins inputs and outputs of processes throughout the chain to maintain traceability.</i>
Planning data capability	<i>A recording tool, not a planning tool, but can be interfaced to other planning tools via the API.</i>
Stock management capability	<i>The system can be used to maintain stock control if it is used to record all products within an organisation, as it maintains an inventory of product that is depleted as products is allocated to production processes.</i>
Monitoring capability	<i>n/a</i>
Ability to identify discrepancies	<i>The system enables customers at all stages in the supply chain to request specific information from their suppliers. If this data is missing, or if certain validation rules are not met (for example, validity dates on a certificate), then the data will be marked as incomplete or invalid. Reports can be run against data from the whole supply chain to give a complete picture of the available data.</i>
Ability to resolve discrepancies	<i>String is a data recording tool, enabling suppliers to record their production information, and for customers at all stages in the chain to view this data. Any discrepancies will need to be resolved between customer, supplier and auditor, however, String makes pinpointing these issues and accessing the data to resolve them a much simpler process.</i>
Audit capacity	<i>Built-in audit tools for the third party audit</i>
Remote access	<i>String is an ideal tool for remote auditing. The Marine Stewardship Council (MSC) is using String as a basis for the Online Assessment tool (OLA) for independent restaurants. This has dramatically reduced the cost of certification and broadened the network of companies who are able to obtain MSC certification.</i>
Fraud	<i>String does not prevent fraud, but it does make it much more difficult, and much easier to identify if it occurs. The 'handshake' mechanism between customer and supplier means that collusion along a whole supply chain would be necessary in order to enable deliberate falsification of data. Tracing products at batch level, and maintaining inventory levels within String, makes it much more difficult for quantities of certified product to be falsified, and as each organisation is responsible for their own data there is a clear record of who recorded what and when, on a continual basis. This gives a level of confidence in the data that can support the audit process.</i>
Interface	<i>Web user interface and API</i>
Extent of trials	<i>String has been piloted in a number of industries including timber, textiles, and minerals. The system is now being rolled out at scale for major retailers, and is being adopted by the FSC to support the Chain of Custody standard.</i>
Hardware requirements/used	<i>None</i>
Software requirements/used	<i>None (web-based system)</i>
Field user requirements	<i>A user can be trained in a 1-2 hour online training session</i>
Field infrastructure requirements	<i>Each user must have access to the internet, although much of the data entry can be managed offline if necessary, with an internet connection required only to email the data to the system.</i>
High-tech vs. low-tech	<i>Can be low-tech (simple use of web interface) or high tech (fully integrated to back office systems)</i>
System costs	<i>String costs relate to the number of 'sites' and 'users' required, not to the volume of product being recorded. String is available to organisations within the supply chain for a one off setup fee of £500, and a yearly subscription fee of £720. This includes training, and access for up to three users, recording data for up to three production sites.</i>
Adaptation	<i>String is highly customisable, and can be configured to record any data about any type of product. To do this, a new 'dataset' will be created, enabling organisations within the chain to request specific data that relates to the latest compliance requirements.</i>

CITES	<i>Identification of CITES relevant product flows could be enabled through species identification via the custom data mechanism in String</i>
Associated costs	<i>Additional fees for technical integration work, change / project management dependent on the requirements.</i>
Summary Strengths and Opportunities	
Strengths	<i>The core strength of String is the ability to trace any product, through complex extended supply chains and through transformational processes. This enables the traceability not just from forest to timber or rough planks, but on to finished furniture, paper or other wood products, giving a complete supply chain history for each batch of the product.</i>
Opportunities	<i>Help collect and validate data, on-line assessments, identify supply chains, country of origin, forest of origin, inputs and outputs to a process / org,</i>
Description in progress and to be provided in final version.	

Tracking Service Provider Assessment Sheet	
<i>Organisational overview</i>	
Company name	<i>Radian Teknoinfo, PT</i>
Established year	<i>2010</i>
Office HQ	<i>The Classic Building, Jl Bonavista Raya No 1, Lebak Bulus, South Jakarta 12440</i>
Office country and city	<i>HQ in Jakarta, Indonesia</i>
Office staff	<i>9</i>
Software developers and software architects	<i>2</i>
Field sites	<i>4</i>
Field site country and city	<i>Surabaya, East Java, Indonesia; Bekasi, West Java, Indonesia; Muara Beliti, South Sumatera, Indonesia; Empat Lawang, South Sumatera, Indonesia</i>
Field staff	<i>2</i>
Field expertise	<i>ERP Implementation</i>
Client	<i>3</i>
Countries	<i>Indonesia</i>
Partner companies	<i>N/A</i>
Experience	<i>Distribution, Food and Beverage, Seafood Industry, and Network Architecture</i>
<i>Technology - Product name</i>	
Name	<i>Microsoft Dynamics AX 2009</i>
Marking methods used	<i>Manual marking, GIS integrated, Barcode, RFID</i>
Data transfer methods used	<i>Client Server</i>
Data security	<i>VPN over internet</i>
Reconciliation	<i>Using centralised database</i>
User friendliness	<i>Business Process re-engineering is part of the implementation process, user training and support (onsite and remote)</i>
Stages	<i>Primary to Retailer (all processes)</i>
Commodities	<i>Timber and non-timber forest products</i>
Data storage	<i>Centralised database server</i>

Operating software	<i>Microsoft Windows Server and Workstation</i>
Physical vs. input output	<i>Depend on the input method, major CoC standards requirements e.g. FSC, PEFC, legality are embedded into the system</i>
Planning data capability	<i>All integrated, Microsoft Dynamics AX itself is an ERP class software</i>
Stock management capability	<i>Stock management module is integrated with tailored reporting and overview, based on client's preference</i>
Monitoring capability	<i>The system sets certain parameters of multiple category of materials where it can be tracked down individual claim categories</i>
Ability to identify discrepancies	<i>Yes, The system tracks all the transaction for each process and can be reviewed by report</i>
Ability to resolve discrepancies	<i>The system itself checks for the possibility of discrepancies and ability to adjust the transaction based on organisational policies.</i>
Audit capacity	<i>N/A</i>
Remote access	<i>Database management, functionality support, modules upgrade/maintenance, performance monitoring, data entry -all function, except physical stock opname process</i>
Fraud	<i>Volume input is set as baseline of production conversion factor e.g. it will halt the system for related data, if the data entry does not follow the system logic</i>
Interface	<i>It uses Microsoft user interface</i>
Extent of trials	<i>It's being implemented with our current client</i>
Hardware requirements/used	<i>Server Grade Computers for database and application server(s); meet the requirement Microsoft Windows 7 for user workstation</i>
Software requirements/used	<i>Dynamics AX Client, Windows Server, Windows workstation</i>
Field user requirements	<i>2 weeks</i>
Field infrastructure requirements	<i>Internet Connection between sites</i>
High-tech vs. low-tech	<i>The system can be accessed manually or through web-based application to connect with upstream supplier and/or downstream buyer</i>
System costs	<i>Vary upon size and complexity of the scale</i>
Adaptation	<i>FSC CoC, PEFC, CoC legality standard requirements have been built into the system</i>
CITES	<i>N/A</i>
Associated costs	<i>Hardware and peripheral needed</i>
Summary Strengths and Opportunities	
Strengths	<i>An ERP class software that has the ability to do timber tracking compliance with international based CoC standard</i>
Opportunities	
Comments	
<p><i>RADIAN provides IT services and solutions to companies that wish to leverage their competitive advantage by initiating business process transformation supported with sophisticated information technology; Microsoft Dynamics AX. It is a comprehensive enterprise resource planning (ERP) solution for midsize and larger organisations that empowers people to work effectively, manage change, and compete globally. It makes it easy to operate across locations and countries by standardising processes, providing visibility across the business organisation, and helping to simplify compliance.</i></p> <p><i>These are sample of lists of Microsoft Dynamics AX modules which can be tailored to the client's business best practices.</i></p> <ul style="list-style-type: none"> <i>• Company Setup Multi-currency, Multi-sites</i> <i>• Financials General Ledger, Account Receivables, Account Payables, Bank Management, Cash Management, Expense Management</i> 	

• *Order to Cash*

Sales Quotation, Sales Order, Sales Order-direct delivery, Delivery Order, Goods Delivery/packing slip, Invoicing, Payment, Sales Return, Pricing/Promotion/Discount

• *Procure to Pay*

Purchase Quotation, Purchase Order, Receipt List, Goods Receipt/Packing slip, Invoicing, Payment, Purchase Return, Pricing/Discount

• *Logistics*

Item Master, Batch Management, Item Transfers, Item Scrap, Item Counting, Warehouse Management, in-transit Goods Management

Tracking Service Provider Assessment Sheet

Organisational overview

Company name	<i>Rainforest Alliance</i>
Established year	<i>1987</i>
Office HQ	<i>Rainforest Alliance 665 Broadway, Suite 500 New York, NY 10012 USA Phone: +1 (212) 677-1900 Fax: +1 (212) 677-2187 Email: info@ra.org</i>
Office country and city	<i>20 Offices: North America; Indonesia; Central America, South America, Mexico, Africa, Europe</i>
Office staff	<i>350</i>
Software developers and software architects	<i>2</i>
Field site	<i>70</i>
Field site country and city	<i>Indonesia; Costa Rica; Ghana; Guatemala; Netherlands; Bolivia; Mexico; United Kingdom; Ecuador; Canada; Honduras; Peru;</i>
Field staff	<i>>70</i>
Field expertise	<i>The system is in final stages of development and has been trialled with 3 clients to date (August 2011)</i>
Client	<i>3</i>
Countries	<i>Planned worldwide</i>
Partner companies	<i>NEPCon and Imafloa</i>
Experience	<i>Yes - Climate, Agriculture and Tourism</i>
Technology - Product name	
Name	<i>SmartSource Platform</i>
Marking methods used	<i>N/A</i>
Data transfer methods used	<i>The Rainforest Alliance SmartSource Platform is a managed web-based application. It is accessed over the internet through a secure website (HTTPS) using just a web browser. All data is entered using the web application interface.</i>
Data security	<i>Full security whitepapers are available however in summary all hardware is in a secured data centre in London Docklands (Telecity). Access requires PAC tag, photo ID and user must be on approved list. All visits must be approved in advance. All servers are located behind a load-balancing firewall. The firewall is equipped with external and internal intrusion detection systems (Snort and Tripwire). By default we lock-down all ports apart from port 80 and 443, and only open ports where necessary. In the case of physical failure of one of the firewalls, the second</i>

	<p><i>automatically takes its place.</i></p> <p><i>We have standard hardened server specification documents (in cvs\csr\doc\tech) which are used for all new server builds. All front-facing server operating systems are automatically patched using APT for Debian, Unbreakable Linux Network for Oracle Enterprise Linux servers and Microsoft's Automated patching service. Non front-facing servers (such as the databases which are on a separate sub-net), are not automatically patched. This is because they are typically more sensitive to change and we only apply patches if they are applicable, and once they have been sufficiently tested in a development environment.</i></p> <p><i>Our managed service architecture includes fail-over equipment at all levels: switches, firewalls, webservers and database servers.</i></p> <p><i>Offsite backups are encrypted and taken over an IPSEC VPN to a separate facility</i></p> <p><i>User Access:</i> <i>The system supports authentication via a strong-password, or can be configured to require users to authenticate via X509 certificates along with a number of policies and a full audit log is available.</i></p>
Reconciliation	<i>N/A</i>
User friendliness	<p><i>The system is designed to guide users through the full data collection process required for participation in the Rainforest Alliance SmartSource program. Potentially complicated tasks are simplified, with extensive use of wizards to walk users through step-by-step.</i></p> <p><i>This is important when accommodating novice and occasional supplier users down the chain. The system also provides video walkthroughs showing users what to do on a given page or section and provides relevant links to helpful resources and guidance documents.</i></p>
Stages	<i>All stages can be assessed using the system from the Forest through to the Retailer.</i>
Commodities	<i>Any commodity containing wood or pulp based products</i>
Data storage	<p><i>All data collected through the Rainforest Alliance SmartSource Platform web application is stored in a central Oracle database located in a secure cage at Telecity in London Docklands. The hosting centre and location provides us with an industry leading environment in which to host equipment. Docklands is the main peering point in the UK and as such provides excellent connectivity to Europe, the Americas and the rest of the world. Redbus provides fully redundant power, fire suppression and physical security systems, as well as engineers on site 24 hours a day. TeleCity is ISO-27001 and ISO-9001 accredited.</i></p> <p><i>Our Oracle database runs DataGuard which means that all transactions are committed to two slave databases at the same time as the master database. In the event of failure, a slave machine can be promoted to master within a few minutes.</i></p> <p><i>Additionally database archive logs are continuously moved to a secondary database server at our disaster recovery site in Cambridge via a secure point-to-point connection. In the event of a disaster at Telecity, all services can be resumed from the disaster recovery site within hours and with no data loss.</i></p>
Operating software	<i>The system is delivered as 'Software as a Service' (SaaS) and therefore the end users only need a web browser.</i>
Physical vs. input output	<i>Our system is not a physical tracking system. The reporting relies on existing CoC Certification systems as meeting requirements for physical tracking and certification claims.</i>
Planning data capability	<i>The SmartSource Platform is specifically designed to capture all data required for Rainforest Alliance SmartSource program participation. As such inputs from</i>

	<p><i>external systems are not required.</i></p> <p><i>The system automatically manages the data capture workflow from a purchasing company (the SmartSource member company) down the supply chain back to the forest and the majority of data entry is done by suppliers via the web application interface. This paradigm is designed to be a “low-administration” approach down the supply chain. As such a requirement to integrate with external systems down the chain would increase the level of management of suppliers and mitigate these benefits.</i></p> <p><i>SmartSource member companies only need to record what they buy and from whom. As well as a web interface for entering this data, we can also offer them assistance uploading initial product data in order to “kick-start” their data collection process.</i></p>
Stock management capability	<p><i>The Rainforest Alliance SmartSource program is not (by design) a system that relies on integration with stock control systems. Data collection is driven by an initial entry / request for data from a SmartSource member company about products they purchase. They record the amount they purchase and who they purchase each product from.</i></p> <p><i>This initiates a request to their suppliers to enter data. Those suppliers – as well as entering certification details about their company - are required to breakdown each product supplied into its component parts and materials; with supplier details for each one. This initiates a request to their suppliers in turn and this process repeats, right down the supply chain.</i></p> <p><i>At each level companies are required to record:</i></p> <ul style="list-style-type: none"> <i>• How wood/fibre materials are harvested where they are the “harvesting” company (e.g. they harvest wood materials from the forest)</i> <i>• The details of each supplier where they are not the “harvesting” company (and buy in parts and materials that they use)</i> <i>• A tailored set of documents and supporting information based on any provenance or accreditation claims made</i> <p><i>This data allows reports on the breakdown of wood and fibre in products purchased by the SmartSource member company to be produced and allows provenance to be tracked and audited down the supply chain.</i></p>
Monitoring capability	<i>N/A Monitoring of timber flows is not the objective of the system.</i>
Ability to identify discrepancies	<i>Through a second or third party validation of supplier claims down the supply chain.</i>
Ability to resolve discrepancies	<i>Through the issuance of Corrective Actions proposed by Rainforest Alliance and enforced by the Client Company.</i>
Audit capacity	<i>We have international audit capacity.</i>
Remote access	<i>All validations are conducted via desk, relying on third party certifications for those that require it.</i>
Fraud	<i>All system users are provided unique login details: username and password. The password is only known by the user, who can only see their own information (different user rights levels)</i>
Interface	<i>The system is designed as a standalone platform</i>
Extent of trials	<i>Trials are currently in progress</i>
Hardware requirements/used	<i>None as the system is delivered as 'Software as a Service' (SaaS) and therefore the end users only need a web browser.</i>
Software requirements/used	<i>A web browser</i>
Field user requirements	<i>The system has inbuilt help and training guides. For a field user if a training session was required then 15 minutes would be adequate.</i>

Field infrastructure requirements	<i>Internet access is required.</i>
High-tech vs. low-tech	<p><i>The SmartSource platform is a managed web-based application. It can be accessed over the internet using just a web browser. No additional software is required, which is highly desirable for a system that relies on collecting data from a range of companies, users and locations.</i></p> <p><i>The SmartSource web application is designed to capture all data required for the Rainforest Alliance SmartSource program. This includes asking Rainforest Alliance specific questions and guiding users through a step-by-step process of classifying wood and fibre materials into Rainforest Alliance accreditation categories. As such companies need to enter information using the system, to follow the correct assessment and classification workflow.</i></p>
System costs	<i>N/A; The system is for a company to use at the end of a supply chain (large retailer, for example)</i>
Adaptation	<i>Our system is updated with most pertinent legislation and information related to timber/fiber extraction.</i>
CITES	<i>Yes</i>
Associated costs	<i>No</i>
Summary Strengths and Opportunities	
Strengths	<ul style="list-style-type: none"> • <i>The Rainforest Alliance is an internationally recognised NGO with a reputable knowledge and experience of forestry issues for more than 25 years. The SmartSource program brings this expertise to retailers and brand companies that want to comply with timber legislation or with their Responsible Timber Purchasing Policies.</i> • <i>The SmartSource platform has been designed to be user friendly. The interface is easy to understand and takes users step-by-step through the data collection process, in order to ensure that all required information has been answered fully.</i> • <i>The tool's wood and paper accreditation wizard will ask only the pertinent questions based on the risk perception of the sources.</i> • <i>Initial validation is made from the moment the data is entered: supporting documentation for all claims made is uploaded onto the system.</i> • <i>The tool collects information right down the supply chain to the forest level. Information can then easily be checked and any inconsistencies in claims made can be identified.</i> • <i>Confidentiality is maintained all throughout the system: each user (with the exception of Rainforest Alliance SmartSource staff) only sees their own data and the basic information of their direct customers and direct suppliers.</i> • <i>Once the information has been gathered customized reports can be extracted: e.g. timber categories per product, per country, countries of origin of paper based products, forest footprint etc.</i>
Opportunities	<ul style="list-style-type: none"> • <i>The SmartSource Platform is the only system of its kind in the market: a friendly, robust and detailed web based tool built to collect information for timber based products down to the forest source and with the reliability of an internationally recognised forestry expert NGO, the Rainforest Alliance.</i> • <i>The ability to use just one tool to:</i> <ol style="list-style-type: none"> a. <i>collect data from suppliers into a central data repository</i> b. <i>carry out a first risk assessment of timber sources, by categorizing them into different timber categories according to Rainforest Alliance's Responsible Timber Sources and identifying risks and opportunities in the supply chain</i> c. <i>perform a first validation of category claims made by asking for supporting documentation from all suppliers in the supply chain - all while respecting confidentiality. (This is unprecedented and has already been very well</i>

	<p><i>received by international corporate retailers during an initial pilot process)</i></p> <ul style="list-style-type: none"> • <i>Another good opportunity will be the ability for supplier companies to keep a "pool" of product information. For example, if a supplier has already entered information for a product purchased by one client, the tool will not require them to enter the same information again if another client on the system is buying that product.</i> • <i>The SmartSource Platform sees the opportunity of serving retailers and brand companies worldwide with just one system, which will ensure that the same standards are met for the different companies. The more companies that join our SmartSource Platform, the more efficiencies and shared knowledge will take place - which will be an asset to both retailers (and brand companies) and timber suppliers.</i>
<i>Comments</i>	
<p><i>System overview</i></p> <p><i>The SmartSource platform provides a framework and workflow for collecting data right the way down a given supply chain.</i></p> <p><i>The system is specifically designed to meet the wood and paper sourcing data collection requirements of the Rainforest Alliance SmartSource program. At each level in a supply chain, provenance and accreditation data is collected from supplier companies about the products they sell, as well as data about the suppliers themselves.</i></p> <p><i>The platform is a managed web-based application. It can be accessed over the internet using a web browser without installing additional software, which is highly desirable for a system that relies on collecting data from a range of companies, users and locations.</i></p> <p><i>The system provides a central data collection repository. Users access the system by logging into a secure website with a username and password. They then enter all requested data directly. This centralised web-based approach avoids the pitfalls and time-cost of managing a data collection process via more traditional means - such as emailing spreadsheets back and forth between yourself and your suppliers.</i></p>	

<i>Organisational overview</i>	
Company name	<i>TimberSmart Ltd</i>
Established year	<i>1996</i>
Office HQ	<i>PO Box 140, Albany Village, Albany, Auckland, New Zealand</i>
Office country and city	<i>2 locations; Auckland, New Zealand and Melbourne, Australia</i>
Office staff	<i>14 staff</i>
Software developers and software architects	<i>12 staff</i>
Field site	<i>130 sites</i>
Field site country and city	<i>New Zealand; 70 sites and Australian 60 sites</i>
Field staff	<i>12 staff; our software developers and software architects are also involved with field implementation and maintenance</i>
Field expertise	<i>We have extensive experience throughout the supply chain from forest, processing, distribution, to timber retail</i>
Client	<i>120 clients</i>
Countries	<i>Australia, New Zealand, and Papua New Guinea</i>
Partner companies	<i>Yes, we partner with suppliers of handheld computers, bar code printers, and GIS systems</i>

Experience	<i>TimberSmart Ltd is involved exclusively with the timber industry</i>
Technology - Product name	
Name	<i>TimberSmart</i>
Marking methods used	<i>Product marking is undertaken with system generated barcoded labels</i>
Data transfer methods used	<i>Data transfer is accomplished in a number of ways including direct file transfer, barcode scanners, email, FTP, HTTP.</i>
Data security	<i>Standard Microsoft security - password and user name driven</i>
Reconciliation	<i>The system has in-built functionality which allows easy reconciliation of physical vs. system</i>
User friendliness	<i>The TimberSmart system has been developed for timber industry participants; it has been designed for ease of data entry, and has a number of in-built error checking routines</i>
Stages	<i>The TimberSmart system can be accessed at any stage down the supply chain</i>
Commodities	<i>The TimberSmart system is user configurable and can be setup for any commodity and method of measurement</i>
Data storage	<i>Data is ultimately stored on a server, though some data may be stored short-term on a hand-held computer</i>
Operating software	<i>Standard Microsoft systems - including Windows Server 2008 R2, SQL server, Biztalk Server, Office 2010, Windows 7</i>
Physical vs. input output	<i>The system works well with CoC processes and procedures and is used by the majority of sawn timber producers in Australia and New Zealand to provide the underlying system for FSC certification</i>
Planning data capability	<i>The TimberSmart system comprises base functionality with a number of "clip-on" modules which can be added to meet the requirements of specific supply chain entities</i>
Stock management capability	<i>The TimberSmart system enables stock management at each stocking point by enabling a measure of current stock (by appropriate stocking unit) and modifying that stock level as stock items are added or removed.</i>
Monitoring capability	<i>Specific reports within the system make timber flows transparent</i>
Ability to identify discrepancies	<i>Purpose developed reports highlight where potential non-compliance may have occurred</i>
Ability to resolve discrepancies	<i>The TimberSmart system highlights potential areas of non-compliance. The local monitoring entity uses this information to identify the basis for the reported non-compliance and takes corrective action</i>
Audit capacity	<i>TimberSmart Ltd has external audit partners who can be utilised if required</i>
Remote access	<i>Standard internet technologies enable the TimberSmart system to be available locally or remotely</i>
Fraud	<i>The TimberSmart minimises fraudulent activity in a range of ways. These include system design, data encryption, password protection, lockdown on specific parts of the system, transparent audit trail</i>
Interface	<i>The TimberSmart system is able to interface to other systems e.g. Electronic customs system?</i>
Extent of trials	<i>Extensive trials have been undertaken in the Australian hardwood industry</i>
Hardware requirements/used	<i>Standard server, hand-held computer, and barcode printer technology</i>
Software requirements/used	<i>Standard Microsoft systems - including Windows Server 2008 R2, SQL server, Biztalk Server, Office 2010, Windows 7, and TimberSmart applications</i>
Field user requirements	<i>The number training sessions/days to train a user will be dependent upon the speed of uptake, and the complexity of the task. In general, we would undertake 1 days training prior to that user being involved in the "live" system. Once using the live system, the user would be encouraged to utilise the help desk for any additional training. At the end of the first month a further review would be undertaken. At this time, the user would be expected to be autonomous.</i>
Field infrastructure requirements	<i>TimberSmart Ltd will configure the system to meet whatever infrastructure exists. In an ideal world there would be access to the internet through both wired and wireless gateways. In</i>

	<i>reality this access might be constrained. In these circumstances the TimberSmart system will use the memory capacity of hand-held devices, or local PC to store data on a temporary basis with updating of the server with some form of periodic batch process.</i>
High-tech vs. low-tech	<i>We are experienced in data transfer between disparate entities particularly where there are differences in technology. We are confident that we are able to design workable systems in most conceivable circumstances</i>
System costs	<i>Costs will be proposed on a case by case basis</i>
Adaptation	<i>The system has not had any current integration or association with processes like Lacey, FLEGT, DDR, timber regulation. This capability will be developed as required</i>
CITES	<i>The system is <u>not</u> currently being used to track any CITES listed timber</i>
Associated costs	<i>Are there any additional costs which are not directly linked with your system?</i>
Summary Strengths and Opportunities	
Strengths	<ul style="list-style-type: none"> • <i>Experienced in databases developed specifically for the timber industry</i> • <i>Culturally well disposed to work with timber industry personnel in all parts of the supply chain</i> • <i>A good understanding of the business processes and technical challenges at all parts of the supply chain</i>
Opportunities	<i>Opportunities in this area will flow from the trend towards COC certification requirements for forest products output from world indigenous forests</i>
Comments	
<i>The TimberSmart timber tracking system begins with a 100% survey of the relevant forest area to be harvested. Trees which meet harvesting criteria are marked, identified with a unique tag, and mapped per handheld GPS system. At the time of harvesting the logs created from each marked tree are identified with tags which are related to the initial tag on the tree. This data is captured either by hand held or paper based system, and eventually loaded into the TimberSmart database. The unique log identifier follows the log through the log transport system, to the point of stocking at the next processing point. The log inventory system at that point will dispose of the log and output as units (e.g. packets) of the primary processed forest product. Each of these units will have unique identifiers which will be related back to the original log/tree. This primary processed product may be subject to several secondary processing steps, some of which may dispose of the original stocking unit. The TimberSmart system maintains the linkage back to the originating primary processing stocking unit. At some stage, the forest product will be sold and distributed.</i>	

Tracking Service Provider Assessment Sheet	
Organisational overview	
Company name	<i>Track Record Global Ltd</i>
Established year	<i>2005</i>
Office HQ	<i>Old Farm, 30 High Street, Finstock, Oxfordshire, UK OX7 3DW</i>
Office country and city	<i>UK, Oxford</i>
Office staff	<i>6</i>
Software developers and software architects	<i>3</i>
Field site	<i>2</i>
Field site country and city	<i>UK - Oxfordshire (headquarters) and Brighton (customer support centre)</i>
Field staff	<i>3</i>
Field expertise	<i>nil (online training via website plus call centre telephone, email and VOIP skype helpdesk support)</i>
Client	<i>2000+ including non-timber</i>
Countries	<i>Approximately 58</i>

Partner companies	<i>None</i>
Experience	<i>Non-timber experience is: compliance monitoring and assessment processing for retail</i>
Technology - Product name	
Name	<i>Track Vision</i>
Marking methods used	<i>Primarily repeat business and customer recommendations based on reputation.</i>
Data transfer methods used	<i>Web forms; Excel spreadsheet upload; excel spreadsheet over email; email to customer services; letter-post hardcopy (manual processing surcharge)</i>
Data security	<i>All user access is password protected over HTTPS (256bit SSL); we undergo 6-monthly independent security reviews and have an active security policy and procedures updated twice a year.</i>
Reconciliation	<i>The data is reconciled in two stages: (1) automatically by the Track Vision workflow system which guides users to enter all varying information required; secondly by our expert assessors which verify and crosscheck the submitted elements which cannot be checked automatically (e.g. scanned documents)</i>
User friendliness	<i>Track record has a constant commitment to improving the software experience. We employ usability experts and constantly review with our customers the overall experience. TrackVision features a contextual online training and help system to assist users with guided videos and help boxes and customer support chat windows/phone numbers to our customer support centre.</i>
Stages	<i>We support all stages of the Chain of Custody process. By Volume we are most experienced in the retail-end of the chain (UK, Denmark, France, Sweden, Finland, China, etc). However, by number, most of our customers are actually suppliers from around 40 countries worldwide.</i>
Commodities	<i>All retail products and timber</i>
Data storage	<i>TrackVision data can be stored in any standard JDBC database. We currently use PostgreSQL for its enterprise capabilities and efficient cost model. All our servers are hosted in a leading physically secure independent hosting facility.</i>
Operating software	<i>Our server environment runs on Linux. Trackvision users need only a modern HTML5 compliant internet browser, e.g. latest versions of Internet Explorer, Google Chrome or Mozilla Firefox. HTML5 browsers are available on virtually all operating systems for desktops and mobile devices.</i>
Physical vs. input output	<i>Track Vision supports all methods of process monitoring, e.g. input/output, shift-based, physical separation. The most appropriate method must be implemented in consultation with the customer as a trade-off of practicality vs. requirements/goals.</i>
Planning data capability	<i>Track vision, for example, automatically gathers data on forthcoming consignments. This is an example of its generic workflow management capability. We also integrate with Geolocation systems (ArcView and Google Earth), financial systems for invoice generation, and with export permit generation systems. Data from/to all these peripheric systems is integrated into the system for planning, etc.</i>
Stock management capability	<i>Track Vision accomplishes stock management by introducing three critical control points: (1) Check-in - information is entered when product arrives; (2) Check-out - information is entered when the product leaves; (3) Stock-take - information is entered periodically about items in stock, on a sampling, summary or exhaustive basis which can then be reconciled automatically.</i>
Monitoring capability	<i>Timber flows are effectively monitored through TrackVision by viewing data gathered on critical control points along the chain of custody. Data can be viewed or reported on a raw, summary or customer-configured basis.</i>
Ability to identify discrepancies	<i>Discrepancies are effectively monitored through TrackVision by automated data reconciliation between critical control points along the chain of custody.</i>
Ability to resolve discrepancies	<i>Once identifies as explained above, discrepancies are corrected through the built-in workflow system though a mixture of sample-based, exhaustive or manual audited data correction.</i>
Audit capacity	<i>The system allows for full auditability. All modifications are logged, tracked and able to be reported upon. In addition, all data entered into Track Vision is automatically</i>

	<i>checked and reconciled against declared data by users of the system.</i>
Remote access	<i>All functions can be done remotely via the web interface. The only exception to this is field-based activities where the system must be accessed in offline mode (e.g. through handheld computers) that are subsequently synchronised to the web system.</i>
Fraud	<i>Track Vision is a computer implementation platform for chain of custody. It prevents fraud by enforcing a formal chain of custody process while enabling all of the data gathering, exception handling, workflow management, audit keeping and documentation to be kept in a computer system. In addition, most of the reconciliation for the chain of custody is automated.</i>
interface	<i>We are open to developing specific interfaces as required by customers on a needs basis. We currently integrate with Geolocation systems (ArcView and Google Earth), financial systems for invoice generation, and with export permit generation systems. We have a generic import/export capability in CSV format (spreadsheet) which can be used for other applications.</i>
Extent of trials	<i>Our web-based system Track View is currently used by buyers and sellers in around 50 countries worldwide.</i>
Hardware requirements/used	<i>Mobile phone or normal terminal</i>
Software requirements/used	<i>Trackvision users need only a modern HTML5 compliant internet browser, e.g. latest versions of Internet Explorer, Google Chrome or Mozilla Firefox. HTML5 browsers are available on virtually all operating systems for desktops and mobile devices.</i>
Field user requirements	<i>Field users will need half a day training to use the system. Trackvision users need only a modern HTML5 compliant internet browser, e.g. latest versions of Internet Explorer, Google Chrome or Mozilla Firefox. HTML5 browsers are available on virtually all operating systems for desktops and mobile devices.</i>
Field infrastructure requirements	<i>A mobile device suited to the environmental conditions with appropriate charging/powering mechanisms (car-adaptor, spare batteries, rechargeable batteries, etc). If field-based data synchronisation or reporting is required, IP-based mobile telecoms (GPRS, EDGE, 3G, Satellite) may be appropriate on a cost-benefit analysis. Track Record makes every effort to make communication traffic small to optimise the experience and reduce operating costs. There is also a capability to work offline, which can be enhanced to customer requirements.</i>
High-tech vs. low-tech	<i>Track Vision caters for all levels of technology. We have experience in transitioning paper-based systems to computer-based, so we cater for all gradients. Paper based records can be submitted and are processed manually by data entry clerks. The right level of technology for different control points may differ. Track Vision support different levels of technology at different control points driven by customer and deployment requirements and project efficiencies.</i>
System costs	<i>Assumptions: Estimate in USD/1000m3 assumption concession in country like Cameroon export volume per annum 30.000m3, round wood export only, 1 pre-harvest team and 2 logging team and 1 log yard (one workstation only) then be equipped with your system. Configuration cost (not inclusive of intellectual property): USD 2 per m3 (60,000.00 USD). Deployment cost (inc. server hardware, handheld computers and office laptops, UPS, networking equipment for offices, printing, scanning) 1 USD per m3 (30,000.00 USD). Yearly maintenance, service and support (inc. hardware) USD 2.5 USD per m3 (75,000.00 USD)</i>
Adaptation	<i>At a broad level, the system is already based on capturing information, risk rating it and mitigating risk to fulfil the EUTR and FLEGT. Track Vision's critical control points can be configured (adapted) to suit chain of custody requirements for specific implementation that meet regulations like for example, Lacy Act, DDR, etc.</i>
CITES	<i>Our system currently tracks some volume of CITES listed timber.</i>
Associated costs	<i>GIS license (if provided by Track Record), online training, escrow (depending on intellectual property arrangement), tags and tagging mechanisms (depending on project specific requirements), security stationary, electronic documents (e.g. USB keys, RFID labels, etc), integration with existing external systems.</i>

<i>Summary Strengths and Opportunities</i>	
<i>Strengths</i>	<ul style="list-style-type: none"> • <i>Proven system running since 2005 with retailers</i> • <i>Track Record has 100% customer retention and repeat business</i> • <i>Dedicated helpdesk support</i> • <i>No-nonsense approach driven by strict objectives</i> • <i>Reliable royalty-free technology</i> • <i>Innovative solutions</i> • <i>Integration with existing systems</i> • <i>Project management</i> • <i>Change management</i>
<i>Opportunities</i>	<ul style="list-style-type: none"> • <i>National traceability projects</i> • <i>Governmental information systems for due diligence</i> • <i>White-brand due diligence, traceability, invoicing and permit issuing service provisions</i>
<p><i>At present, Track Record work for retailers and importers. We expect working for Governments, sawmills and concessions holders in the near future. Our team has vast experience in Chain of Custody Systems and due diligence for responsible businesses from both ends of the supply chain</i></p>	
<p>The Track Record service provides:</p> <ul style="list-style-type: none"> • Traceability <ul style="list-style-type: none"> ○ Verifying geographic origin of products ○ Critical Control Point product reconciliation ○ Chain-of-Custody for products in locations with limited regulatory capacity • Compliance checking for responsible businesses through assessment of internal policies, third party certificates Product and supplier compliance • Service for administering due diligence process <ul style="list-style-type: none"> ○ Administer all compliance checking of supply chain actor performance ○ Fast, efficient, wide ranging reporting of levels of compliance, risk & required mitigation actions 	

4 CONCLUSIONS ON SYSTEMS

Commonalities

Across the different systems reviewed, the following key issues were identified:

Most systems shown above are electronic timber tracking systems. The product is electronically recorded and a set of information is added to the product ID. This is followed by a data upload either by physical movement of PDA or USB stick, or simply via an internet data uploads. Two companies, Timbersmart and Microbois, included in this project as providing electronic tracking systems are able to offer Enterprise Resource Planning (ERP), for customers whose information management needs go beyond tracking requirements.

Enabling factors (those highlighted as a Strength or Opportunity in two or more systems)

- Factlines, Credit 360 and Historic Futures systems monitor CoC certificates and do not provide methods for physical tracking, therefore they do not use any physical marking of individual goods;
- The companies registered in the tracking software themselves go on to the webpage to register their products and yield and can invite their suppliers and retailers to log onto the system;
- Most companies have the ability to use a variety of physical marking methods such as barcodes and RFID (e.g. Factsline, Helveta, Radian);
- Most systems are web based and require internet (meaning only minimal software is needed on the client such as an internet browser) e.g. Factslines, GTS, Helveta, Timbersmart;
- Factsline, the basic version is free of charge and GTS is considering paying people in the forest to collect data instead of charging them for handheld or software use;
- Most of the companies have systems that require communication infrastructure (e.g. mobile phone, internet, satellite);
- Most systems have monthly or annual costs (e.g. GTS, Factslines, Historic Futures);
- Software is used as a flexible tool, with most systems being adapted to customer needs (e.g. Timbersmart, LTS).

Limiting factors (those highlighted as a Weakness or Threat in two or more systems)

- Currently only one system provider, Helveta, is piloting national VPA LAS timber tracking systems. As the market matures it is hoped that competition will improve, increasing the diversity of tracking solutions and driving value for money.
- During the development phase of a tracking system IT specialists have to carefully listen to the practical needs of forestry experts. IT systems have the tendency to lose contact with the needs of people working in the field and design a system without fully respecting their needs. This could lead to reluctance to properly implement the system, which in turn affects productivity and performance;
- Tracking systems need to sustain funding in order to stay operational (e.g. equipment has to be updated and non-working devices need to be exchanged and software migrated to new platforms). A lack of funding has the potential to undermine tracking systems;
- The IT and technology sector is evolving rapidly with new technology applications appearing regularly. Electronic timber tracking systems need to stay up-to-date and incorporate new technologies in order remain compatible with state of the art software and technology developments;
- To implement a tracking system either on a company basis or even up to a national basis involves many stakeholders to accept changes in practices to incorporate a new way of handling timber and

timber products. If timber tracking systems are not accepted by the involved stakeholders then there is a strong risk that the systems implementation will be significantly impeded or possibly halted;

- Poorly designed timber and timber product tracking systems can lead to dysfunctional and ineffective systems. A trial phase carefully monitored and evaluated by timber tracking experts is therefore an important tool to evaluate that the design of a tracking system is capable to cope with the field challenges;
- Electronic tracking systems are flexible to a certain extent as software features can be reprogrammed. However, if there are frequent policy changes related to the forestry and timber sectors, then timber tracking systems may not be able to respond in time or scope to incorporate all aspects of new laws and policy requirements;
- Tracking systems need to be incorporated into existing structures; management systems ERP accounting and payment systems. If they are designed as stand-alone systems there is the risk that work could be duplicated leading to additional costs.
- Tracking systems map supply chains and increase transparency between all stakeholders. Intermediate suppliers could be concerned about confidentiality and fear that they might be omitted from supply networks, de-incentivising participation in timber tracking systems;
- A certain level of confidentiality needs to be maintained in timber tracking systems in order that all suppliers participate. If a system fails to give suppliers a sufficient level of confidentiality protection (e.g. data fraud, insufficient data security) then this will reduce confidence and will compromise the whole system;
- Very large and complex supply chains companies may use different tracking systems or, some aspects of those chains may not see the benefits of implementing tracking systems. The pressure from retailers at the end of a supply chain to use traceability systems may diminish towards the beginning of the chain. There is a risk that timber tracking may only be properly implemented by some members of the chain, rather than the full traceability of goods from the forest to the store.
- There may not be the necessary incentives for a complete tracking system throughout the timber supply chain to be realised.

5. RECOMMENDATIONS

Recommendations for choosing a timber tracking system

- Timber and timber product tracking systems are embedded into the existing physical infrastructure and need to be adapted to conditions present on the ground. It is therefore important in the planning phase of implementing systems that developers have a good understanding of these on the ground conditions (e.g. quality and availability of internet connections) and whether any considerations need to be made before the tracking system can begin to be implemented;
- It is better to use a company that has experience in the timber tracking sector than developing a system from the beginning. The self-development of a system requires a long trial phase before it can be operational. Therefore, operational implementation time can be sped up by choosing a company whose system has been proven;
- The ideal solution to tracking timber products would involve an industry wide consensus, where systems of different service providers could adapt to a baseline standard. This would more readily allow for the facilitation of data exchange between service and timber tracking software providers;
- There will be periods where older (mainly paper based) systems and new systems will overlap and run side by side. This will create additional but necessary costs. However, whilst the transitional period between systems should be reduced to a minimum, it is important to allow sufficient time for staff training and to fully trial the new systems. An abrupt change to a new system could cause problems in the functionality of the timber tracking processes;
- The security measures required for systems and additional verification methods need to be chosen according to the situation in-country and locally on the ground. Additional verification methods such as genetic and isotopic sampling may become necessary if the instances of fraud encountered are high;
- Timber tracking using barcodes and handheld PCs for data capturing processes are well developed and have reached the operational stage in forestry and many other sectors. This standard method should always be considered before moving to more advanced tags or data capturing methods.

Recommendations for supporting the development of timber tracking systems

- Funding for new methods like genetic and isotopic
- Funding and close monitoring of national system by independent NGO's and Experts
- Lessons learned from trials e.g. SGS Helveta Ghana
- Publications such as this document
- Conferences
- Workshops in order to transfer knowledge
- Website Library with resources on timber tracking issues

- If funding needs of private companies cannot be met by developing countries then shareware version of simple timber tracking version could be developed by Int. Donors (e.g. EC, UNEP).
- Timber tracking systems cannot overcome weak governance. They are embedded into the legal system of each country. If the legal systems are weak then timber tracking systems on their own will not be able to reduce fraud and combat illegal logging;

6. OUTLOOK

As a next step, a decision tree for companies choosing a timber and timber products tracking system or governments wanting to implement a national system would provide additional guidance. The tree would show the user resolutions to a set of questions to indicate the best solutions suitable for their demands.

In the past, few service providers, mainly small companies working in the IT sector with fewer than 10 staff members, specialised in timber tracking as their main business area. Some companies moved away from developing and implementing these technologies because, despite NGO pressure to use such systems, most potential clients did not see the need to use them as there was little legal or regulatory requirement to do so.

This situation is now changing, creating market conditions that are favourable for a growth in timber tracking system specialist companies. Providers with diverse business interests in chain of custody and other commodities are likely to be most highly competitive.

It is anticipated that in the next decade, national tracking systems will be implemented in most tropical countries with significant forestry or timber consuming industries. Furthermore, local service providers are likely to develop in most countries and will either become resellers for larger international providers or will sell self-developed software. It is likely that the data generated from national systems will be used for national statistics (e.g. sales statistics for certain species and products, with data being used by government related agencies such as taxation offices or forestry departments).

It can also be expected that introducing tracking systems alone will not be a panacea to resolve all associated issues with illegal logging. Timber tracking systems are one component of a wider collaborative response that includes developing legal frameworks and infrastructure, adequate enforcement and good governance.

Trading legal timber must be feasible and not unreasonably hindered by official procedures which are difficult for forest and timber sector organisations to implement. If the trade of illegal timber is easier to conduct than legal timber, then the implementation of tracking systems alone will be unable to change the situation. They can only assist in identifying what is legal and what is illegal, rather than resolving the issues of poor governance in itself.

Over the next few years standards will be developed for timber tracking sector which will facilitate data exchange between companies using different systems. These standards will also aim to assure the quality of timber and timber product tracking systems (e.g. data completeness and format). The standards are most likely to be developed by either national or international bodies such as United Nations Economic Commission for Europe (UNECE) and ISO. In the short term, some systems will be implemented at the project level but it can be expected that the majority of timber tracking systems in future will be implemented at a national level. Systems at the national level can also be implemented by different system providers if they allow standardised data exchange with each other, but it is most likely that only one service provider will provide the service for a whole country or even region.

Consequently, it is possible that only a handful of service providers may grow from small sized tracking companies into medium sized companies or that larger companies from other sectors will start competing in the timber tracking sector. The tracking systems will improve in efficiency and will evolve from being able to track timber into complete ERP systems that are able to manage not only the goods, but also all other transactions related to them such as warehouse management, tax payments and salary payments.

Paper based systems will shift to become either semi-electronic systems, or directly become fully electronic. The IT hardware is expected to drop in price where the greatest change in hardware functionality could be expected in portable devices such as barcode readers or data loggers taken into the field. Handheld PCs can be

used in the field where it is often logistically challenging. In utilising current and developing technology, handsets will become increasingly portable with extended battery life and displays which can be read in direct sunlight. This technology is quickly evolving where portable devices such as mobile camera phones can be combined with barcode reading software and are able to send data over the mobile phone network straight from the field.

Timber tracking software will have to cope with changing operating software platforms and be able to migrate from older operating systems to new operating systems across workstations and portable devices. This is especially evident in the operating platform of pocket PCs and other mobile devices which have changed rapidly in recent years. The compatibility of timber tracking software will often necessitate the guidance of professionals in reprogramming before it can be used on different operating systems.

Projects such as Indisputable Key have shown that it is possible with applied research to develop new tagging methods for commodities that have previously been difficult. One example of this is roundwood used for pulp and paper processes, where it is impractical to use plastic tags or RFID due to the nature of processing techniques. Wooden RFID tags using nanotechnology tags were being developed in order to minimise the electronic components which enter the dissolving process. It can be expected that new identification methods will appear for bulk material or commodities composed of a composite of wood material and fibre, where currently only a very few uneconomical marking methods exist. High resolution cameras are being trialed to determine whether tracking of sawn timber is possible using the tree rings as the identification mechanism, which if successful would negate the need for physical identification methods.

Whilst the price per unit of some physical identification techniques is currently relatively high (e.g. RFID), it is anticipated that if production reaches higher volumes, the price will of these technologies will further decrease. In the case of RFID, the quality of the tags may also improve, which could mean the RF signal could be detected from greater distances, or in case of plastic tags they could be applied on wood faster using automatic attaching devices.

Additional verification methods will further be integrated into timber and timber product tracking systems meaning both will be used side by side to reinforce one another. It is likely that the role of chemical identification methods will expand to perform tasks which are currently incredibly challenging (e.g. kiln dried timber).

ANNEX 1 ORGANISATIONS CONTACTED

To be included in the final version.

Organisation

Individual

Position

Date

Method

REFERENCES

